



Corporate Presentation

December 2016

VIÑA CONCHA Y TORO



I. Concha y Toro: At a Glance

VIÑA CONCHA Y TORO

Viña Concha y Toro Today

- Largest Chilean and Latin American Winery.
- Top 10 world's winery in volume commercialized.
- Unique business model within the wine industry.
- Production facilities in 3 countries: CL, US & AR.
- Distribution subsidiaries in 12 countries and 2 commercial offices.
- Global Presence in 147 countries.



Viña Concha y Toro in Numbers

Net Sales (million US\$)

- 2006: \$404 → 2015: \$967 **CAGR: 10.2%**

Volume (million 9 liter cases, wine)

- 2006: 21.4 → 2014: 34.3 **CAGR: 5.2%**

EBITDA* (million US\$)

- 2006: \$66.9 → 2014: \$145 **CAGR: 8.9%**

Net Income (million US\$)

- 2006: \$30.5 → 2014: \$76 **CAGR: 10.7%**

* Gross Profit – Distribution Costs – Administration Costs +
Depreciation + Amortization



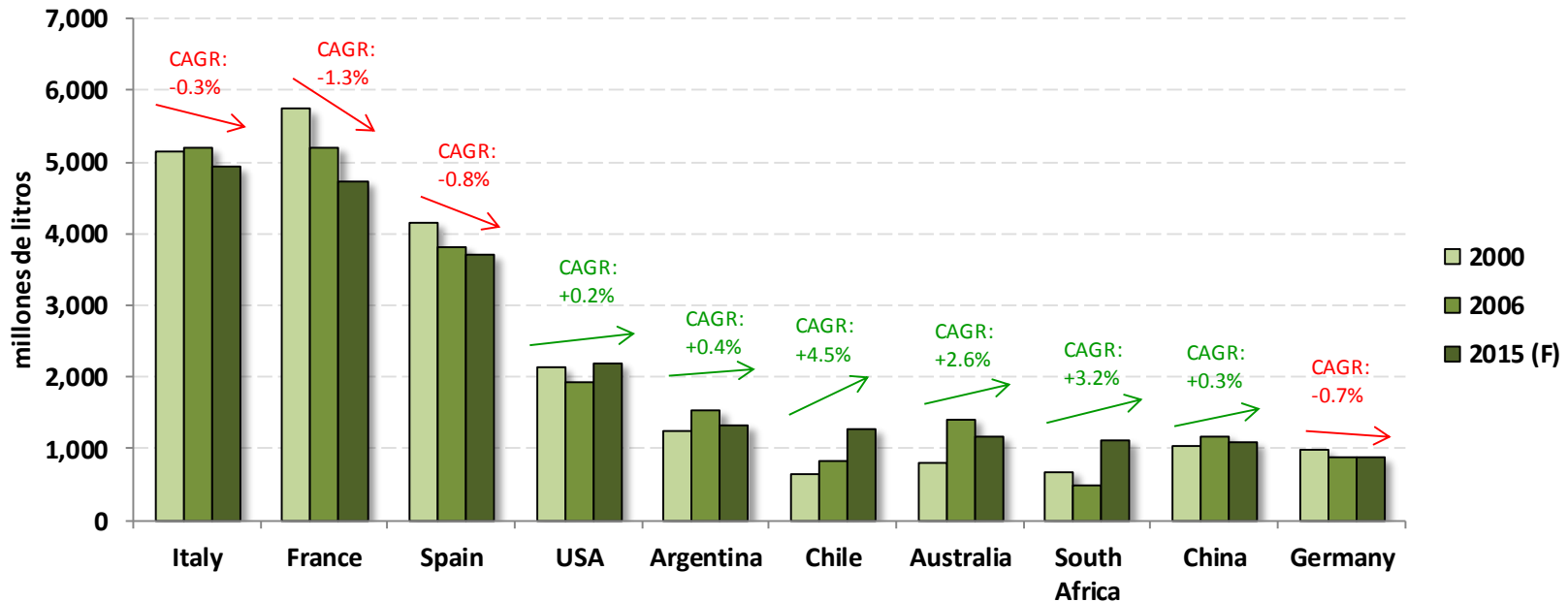


II. Global Wine Industry

VIÑA CONCHA Y TORO

Wine Industry: Top 10 wine producers

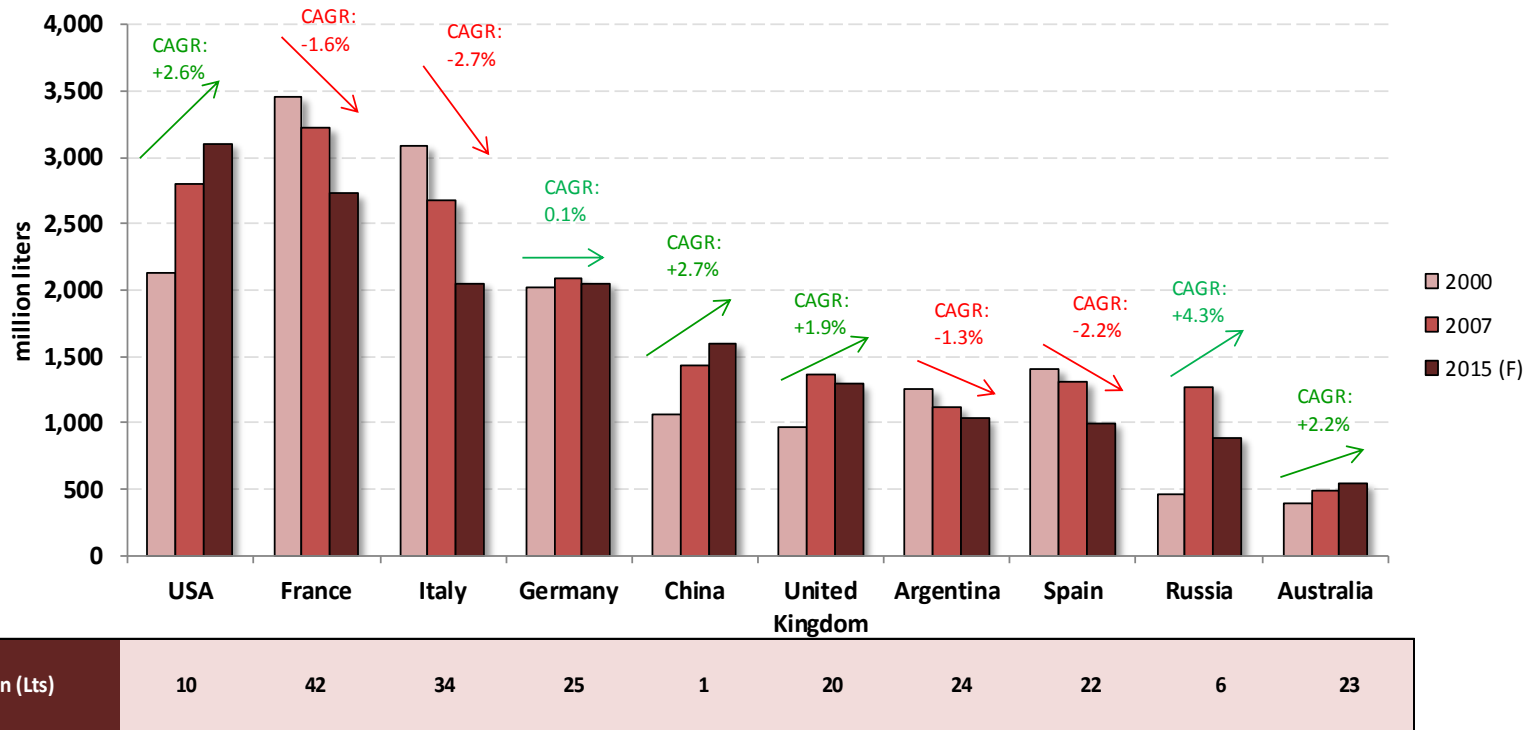
- Global Production remained flat since 2000
- 2.2% increase in 2015



Source: OIV

Wine Industry: Top 10 wine consumers

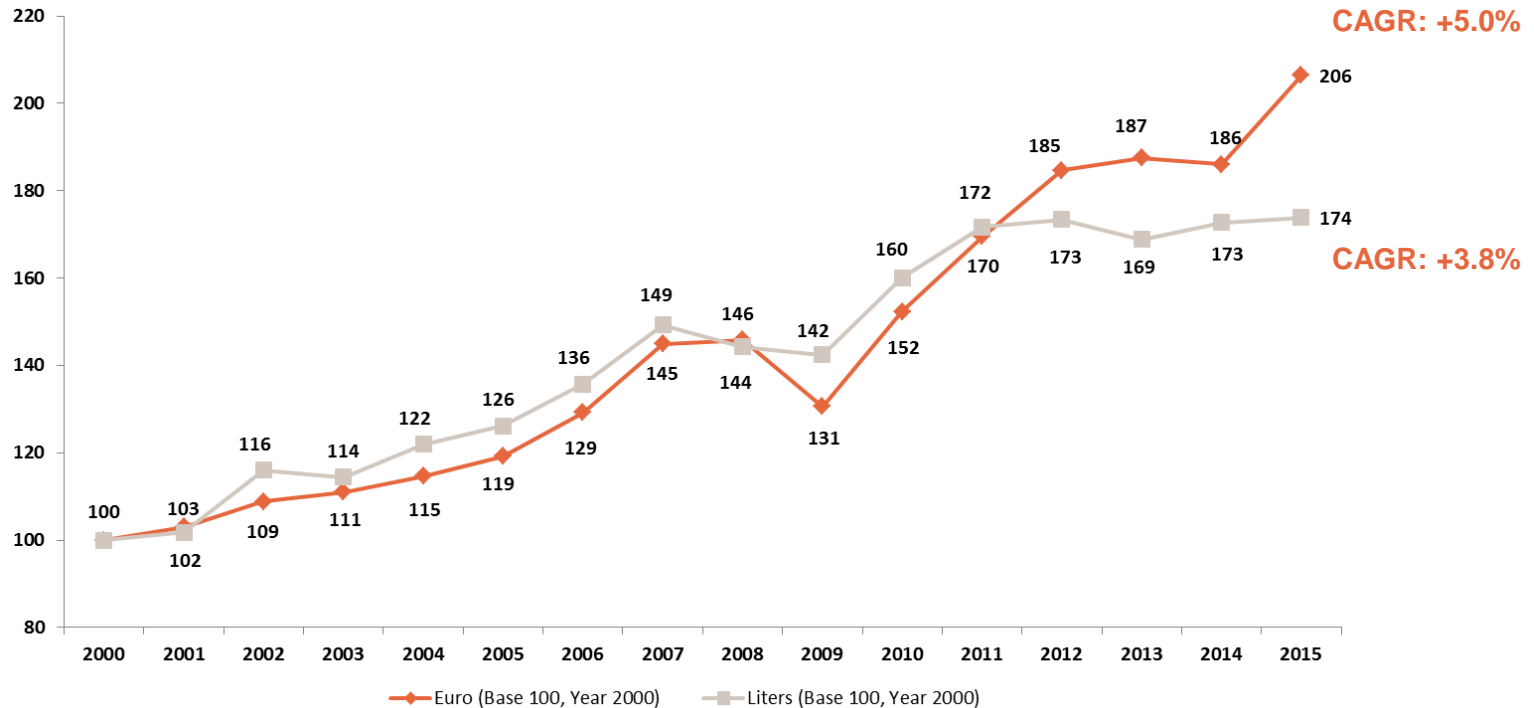
- Global Consumption Increasing 0.4% per year
- USA, China, Russia leading the growth



Source: OIV

Wine Industry: Global Exports

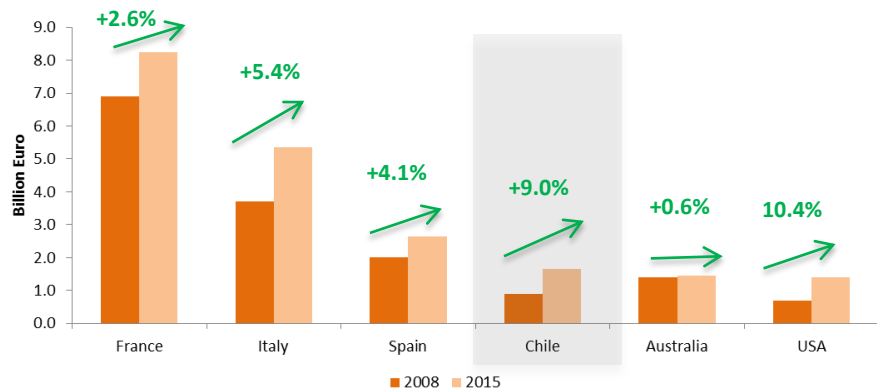
- Global Export Value (€) increased 106% in 16 years
- Global Export Volume increased 74% in 16 years



Source: OIV

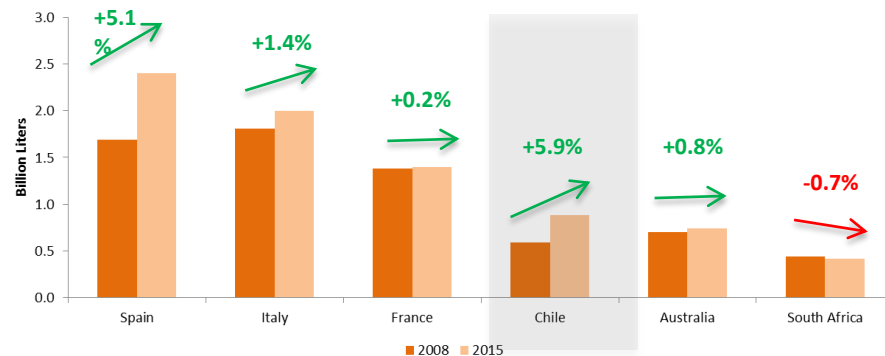
Wine Industry: Global Exports

- Top 6 exporters by value



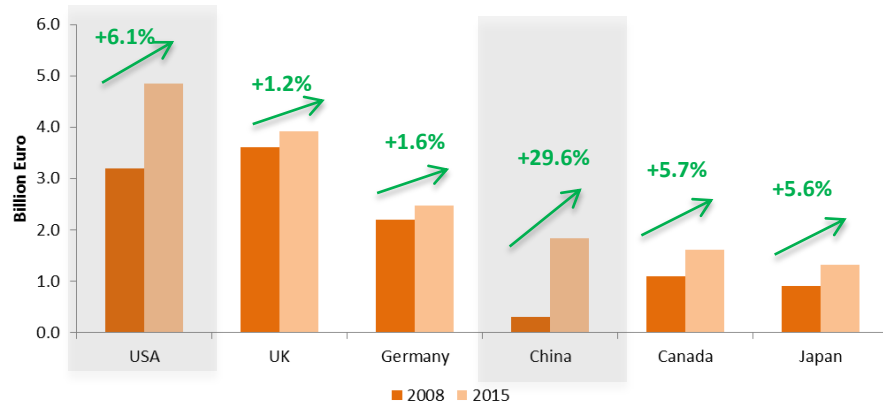
Source: OIV

- Top 6 exporters by volume



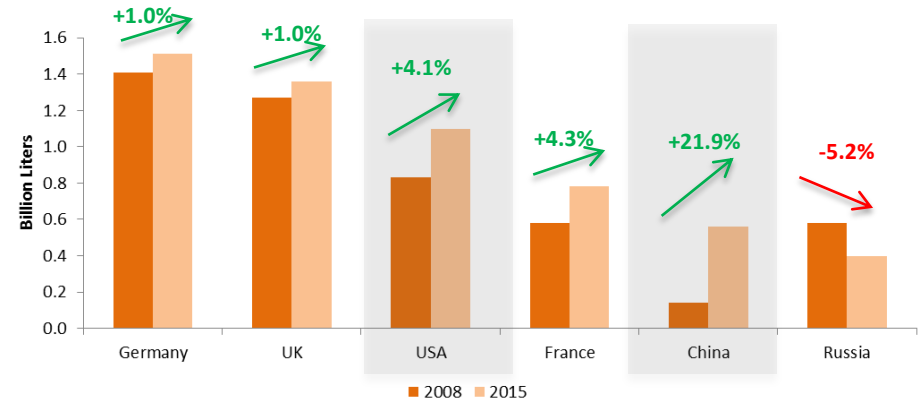
Wine Industry: Global Imports

- Top 6 importers by value



Source: OIV

- Top 6 importers by volume



Wine Industry: Top 10 Wineries

- The top ten players reached 16% of commercialized volume worldwide.

| Ranking | Company | Volume Market Share 2015 |
|---------|---------------------------|--------------------------|
| 1 ° | E&J Gallo Winery Inc | 3.39% |
| 2 ° | Constellation Brands Inc | 1.84% |
| 3 ° | Wine Group Inc, The | 1.84% |
| 4 ° | Viña Concha y Toro SA | 1.45% |
| 5 ° | Castel Groupe | 1.44% |
| 6 ° | Accolade Wines Ltd | 1.44% |
| 7 ° | FeCoVitA Coop Ltda | 1.29% |
| 8 ° | Grupo Peñaflor SA | 1.23% |
| 9 ° | Treasury Wine Estates Ltd | 1.17% |
| 10 ° | Pernod Ricard Groupe | 0.98% |

Source: Euromonitor (2015)



III. Investment Attractiveness

Investment Attractiveness

1. Lead by an experienced controlling group
2. Successful track record through years
3. A business model which has supported the growth
4. Market diversification
5. Growth that improves profitability
6. Export Markets Leading the Growth
7. Leading Position



1. Lead by an experienced controlling group

Current Controlling Group is part of CyT since the 50's.

- ✓ Three families integrate the controlling group.
- ✓ Exclusive focus on wine
- ✓ Leading the growth and expansion through years.
- ✓ Passion for wines

Experienced Management

- ✓ Management in the Company for more than 10 years in average.

Listed in Santiago Stock Exchange and NYSE



2. Successful track record through years

**1883 Foundation
of Concha y Toro**



**1966 Launch of
Casillero del
Diablo**



**1994 First
Winery to trade
in NYSE**



**1997 Strategic
Alliance: Almaviva
Winery**



**2010 Partnership
Manchester United**



**2013 World's Most
Admired Wine
Brand**



**1933 Listed in
Santiago Stock
Exchange**



**1993 Launch of
Cono Sur Winery**



**1996 Launch of
Trivento Winery in
Argentina**

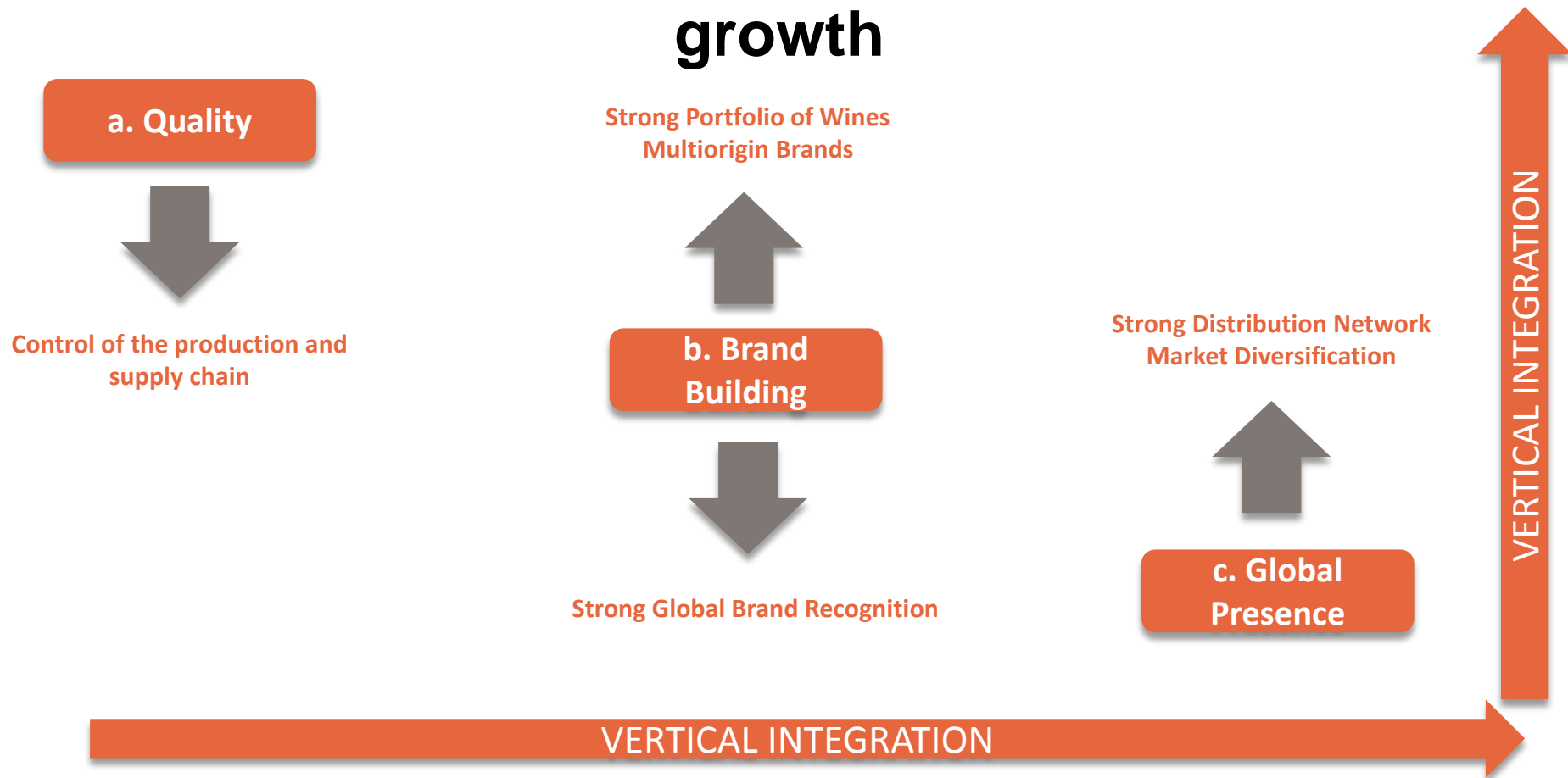


**2000 Brand
Building – Global
Reach**

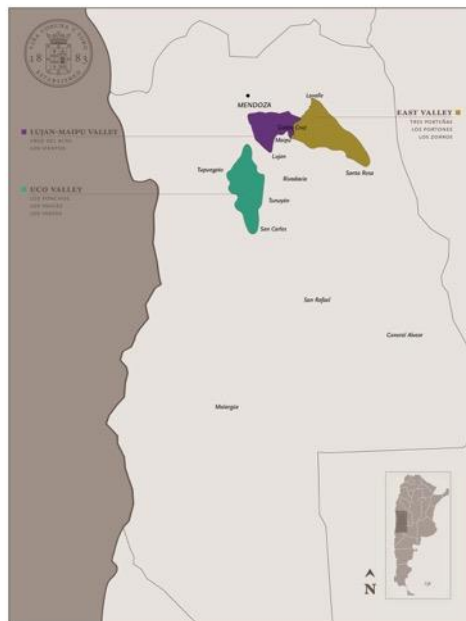
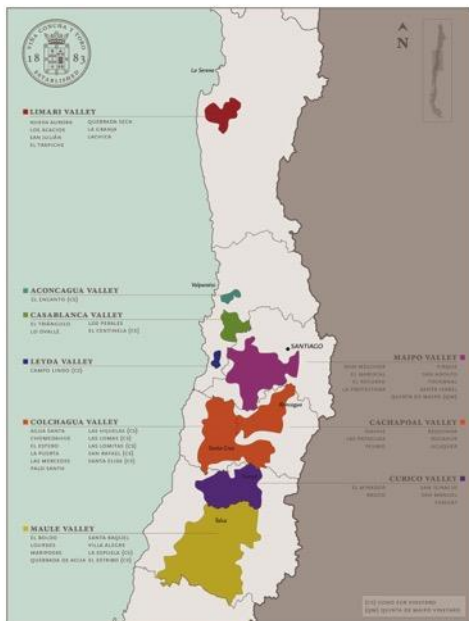


**2011 Acquisition
of Fetzer Winery in
California, US**

3. A business model which has supported the growth



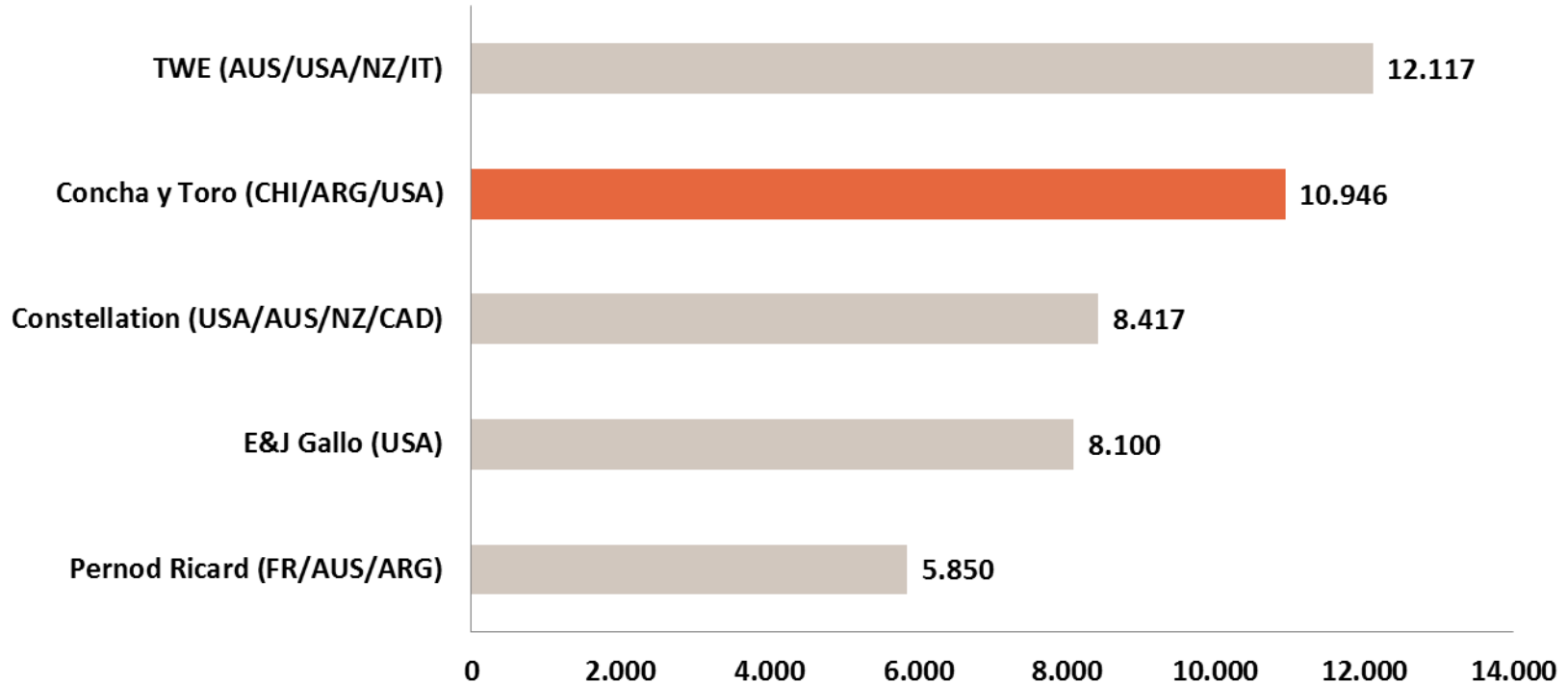
a. The importance of Quality Assurance and Consistency



...Leading Company in hectares planted

Hectares Planted

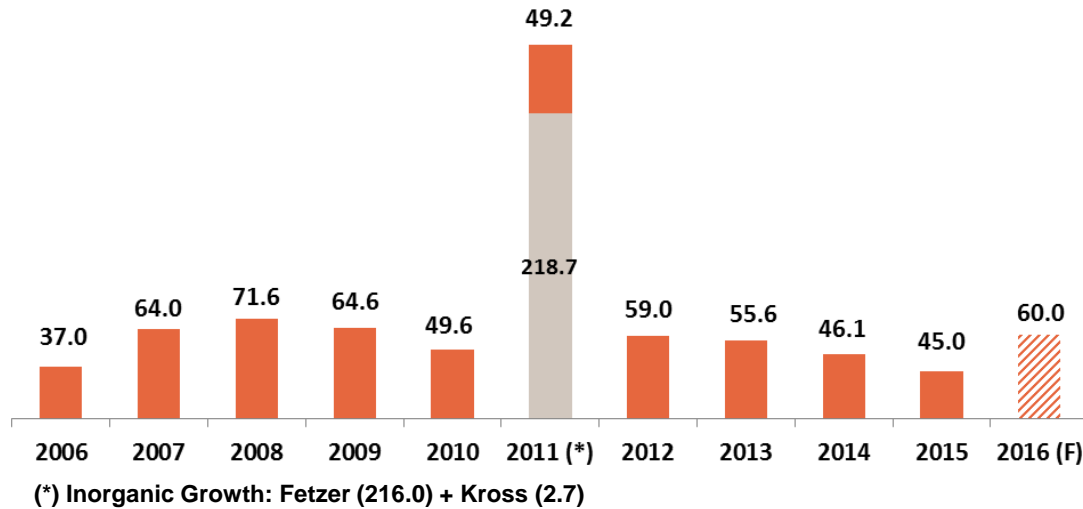
(Total includes leases: TWE 2,006 hectares; CyT 619 hectares)



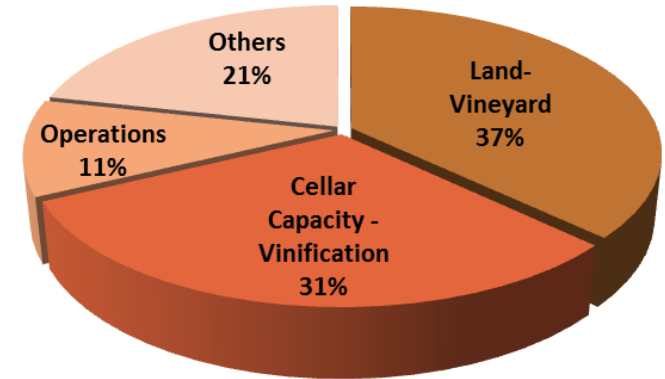
Source: Information available in Companies Fact Sheet, Web Site Information, Annual Reports, SEC Filings (20-F & 10-K)

...Investments supporting the growth

Sustained Investment Over Time
(US\$ million)

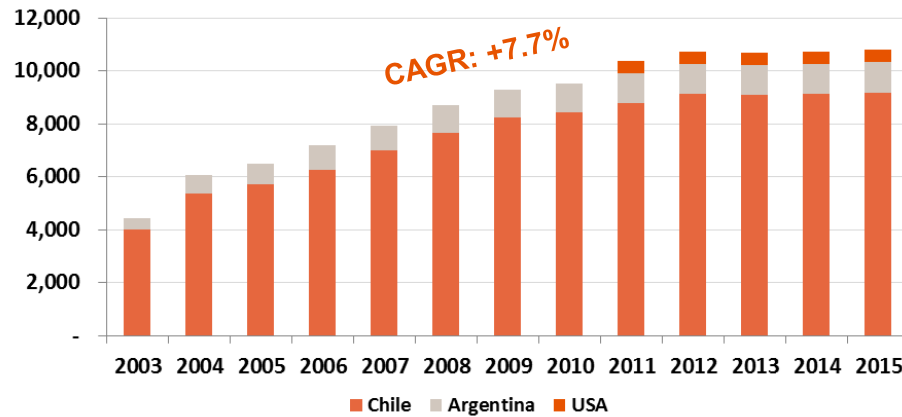


Capex Disclosure (2012-2015)

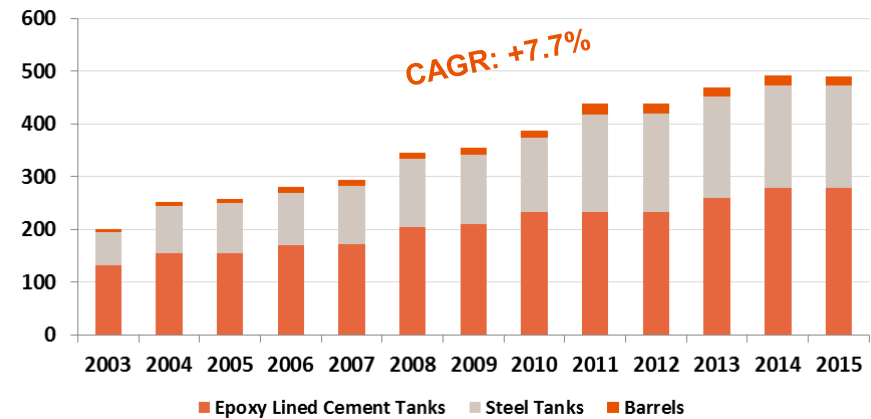


...Investments supporting the growth

Hectares Planted



Wine Storage & Ageing Capacity (million liters)



b. Brand Building... built on a strong portfolio...

Multi-origin Brands... The America's Wine Portfolio

| | |
|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Chile |  <p>CONCHA Y TORO</p> <p>VIÑA MAIPO</p> <p>MAYCAS LIMARI</p> <p>Cono Sur VIÑEDOS & BODEGA</p> <p>PALO ALTO</p> <p>CANEPA</p> |
| Argentina |  <p>TRIVENTO BODEGAS Y VIÑEDOS</p> <p>LA CHAMIZA WINE OF ARGENTINA</p> |
| USA |  <p>FETZER THE EARTH FRIENDLY WINERY™</p> <p>Bonterra ORGANIC VINEYARDS</p> <p>JEKEL VINEYARDS</p> |

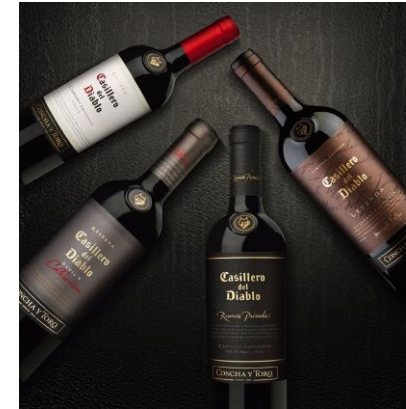
...development of brands & history ...

SUCCESSFUL POSITIONING OF A GLOBAL BRAND IN THE PREMIUM CATEGORY



UK:

- Main market, Top 10 in sales.
- #1 sales Cabernet Sauvignon Casillero del Diablo Reserva.



| Volume (million cases) | 2003 | 2015 | CAGR |
|-----------------------------|------------|------------|--------------|
| Viña Concha y Toro | 15.9 | 34.3 | 6.6% |
| Casillero del Diablo | 1.0 | 5.0 | 14.3% |
| % over Total Volume | 6.3% | 14.5% | |

... development of brands & history...



Don Melchor 2010
Cabernet Sauvignon

**#9 Best Wine
in the World**

Wine Spectator
Top 100 Wines of 2014

...Independent strong brands ...

... with the endorsement of Concha y Toro



VARIETALS

USD 5 – 6 / USD 7 - 8
£4 – 5 / £5 - 6

PREMIUM

USD 10 / USD 13
£7 / £9

SUPER PREMIUM

USD 14.99 / USD 19.99
£11 / £14

ULTRA PREMIUM

USD 25 - 45 / USD 40
£18 - 32 / £29

ICON

USD 65 / USD 95 / USD 135
£47 / £68 / £97

| | | |
|---------------------|-----|-----|
| % of sales by value | 53% | 47% |
|---------------------|-----|-----|

... a recognized winery obtaining global awards

“World’s Most Admired Wine Brand”

(Drinks International, 2011 – 2013)



“World’s Most Powerful Wine Brand”

(Intangible Business, 2014 & 2015)



“International Best Drinks Company of the Year”

2015 (The Drinks Business).



AMERICAN WINERY OF THE YEAR

Bonterra
ORGANIC VINEYARDS

WINE ENTHUSIAST
WINE STAR
AWARDS
2016



Total Bonterra's Sales: +19.2% vs \$11 – 11.99 Category at **+8.1%**

- ✓ Bonterra Cabernet Sauvignon: **+17.8%**
- ✓ Bonterra Chardonnay: **+28.8%** vs just **3.8%** category growth at the same price point
- ✓ Bonterra Merlot: The FASTEST growing SKU in the range, **+25.6%** vs the rest of the Merlot category **+7.2%**
- ✓ Bonterra Sauvignon Blanc: **+13%**

Source: Nielsen 52 weeks to 10/09/16

... strategic partnerships...

Viña Maipo official sponsor of the ATP World Tour de Tokio.



Strategic partnership Casillero del Diablo with Manchester United.



Cono Sur Bicicleta is the official wine of "Le Tour de France"



Concha y Toro Official wine sponsor of Dallas Cowboys



Trivento official sponsor of the "Premiership Rugby"



... fine wines recognition...

JAMESSUCKLING.COM

*JAMES SUCKLING DELIVERS THE
HIGHEST SCORES TO VIÑA
CONCHA Y TORO FINE WINES*

*HISTORIC HIGHEST
SCORE OF
DON MELCHOR*



CARMIN DE PEUMO

Vintage 2013

94
PTS

GRAVAS DEL MAIPO

Vintage 2014

92
PTS

TERRUNYO

Cabernet Sauvignon
Vintage 2013

94
PTS

Carmesere
Lots N°1
Vintage 2014

93
PTS

Cabernet Sauvignon
Lots N°1
Vintage 2014

92
PTS

Carmesere
Vintage 2013

92
PTS

Merlot
Lots N°1
Vintage 2014

91
PTS

MARQUES DE CASA CONCHA

Syrah
Vintage 2014

92
PTS

Cabernet
Sauvignon
Vintage 2014

92
PTS

Carmesere
Vintage 2014

92
PTS

Pais Cinsault
Vintage 2013

92
PTS

Chardonnay
Vintage 2013

92
PTS

Merlot
Vintage 2014

91
PTS

Pinot Noir
Vintage 2013

90
PTS

Sauvignon
Blanc
Vintage 2013

90
PTS

GRAN RESERVA SERIE RIBERAS

Cabernet
Sauvignon
Vintage 2014

92
PTS

Carmesere
Vintage 2014

92
PTS

Sauvignon Blanc
Vintage 2013

92
PTS

Syrah
Vintage 2014

92
PTS

Malbec
Vintage 2014

90
PTS

VIÑA CONCHA Y TORO

... the highest accolades for our Portfolio...



- 2011 *94 points*
Wine Spectator
- 2011 *95 points*
James Suckling
- 2011 *94 points*
Robert Parker's Wine Advocate
- 2011 *18 points*
Jancis Robinson
- 2011 *Among the 10 best wines of 2015*
FORBES



- 2010 *96 points*
Best Chilean Carmenere
Wine & Spirits
- 2011 *95 points*
Anthony Gismondi
- 2012 *"Top Wine"*
Wine Spectator
- 2013 *95 points*
Descorchados 2016
- 2013 *95 points*
Robert Parker's Wine Advocate

Carmenere 2013
95 points
Descorchados 2016

Carmenere Lot N°1 2014
96 points
Best Chilean Carmenere
Descorchados 2016

Sauvignon Blanc 2015
91 points
Robert Parker's
Wine Advocate



Cabernet Sauvignon 2013
92 points
Robert Parker's
Wine Advocate

Cabernet Sauvignon 2011
96 points
Decanter

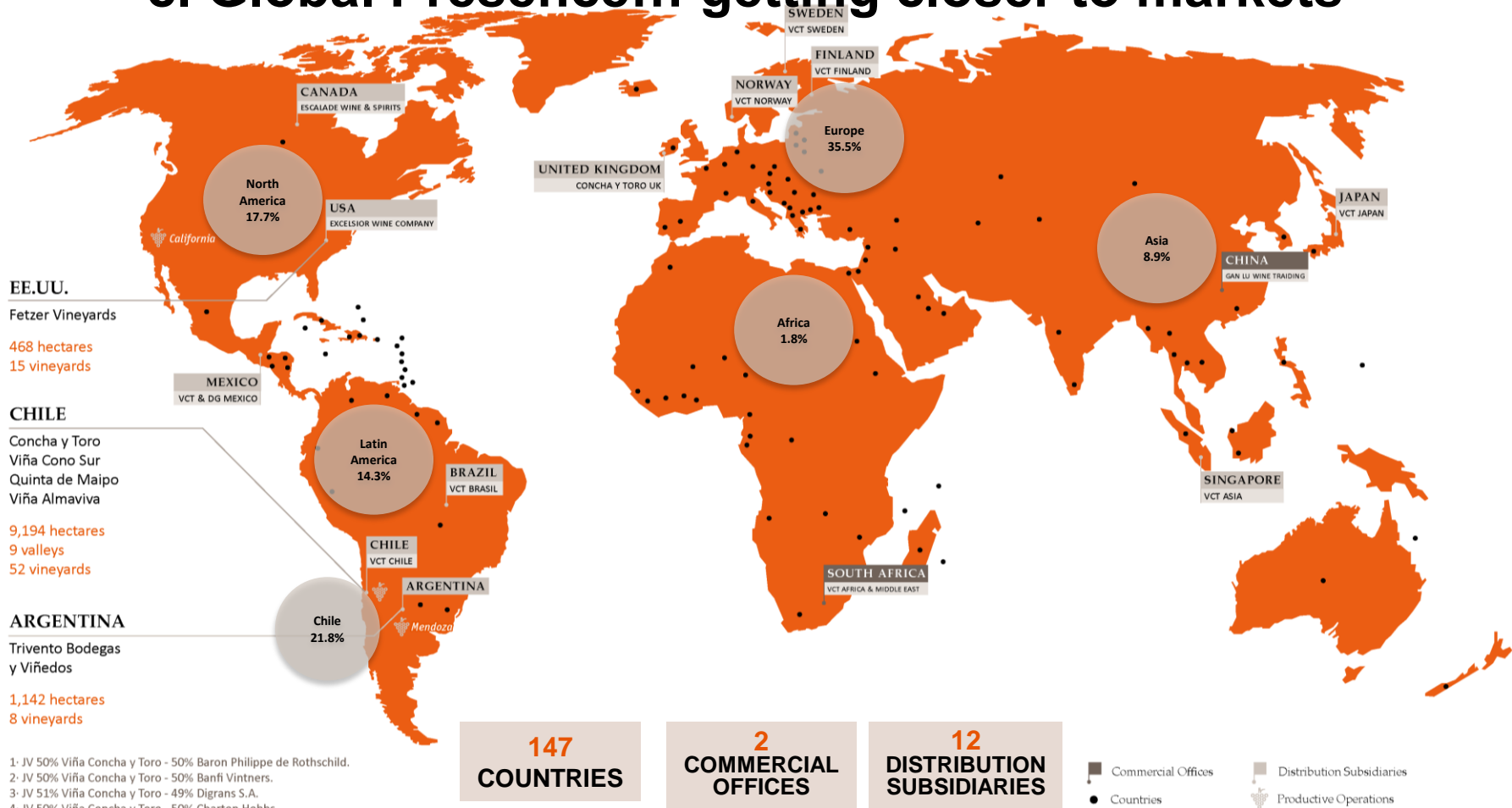
Cabernet Sauvignon
Limited Edition 2013
93 points
James Suckling

Cabernet Sauvignon
Limited Edition 2013
94 points
Descorchados 2016



Carmenere 2013
94 points
Wine & Spirits

c. Global Presence... getting closer to markets

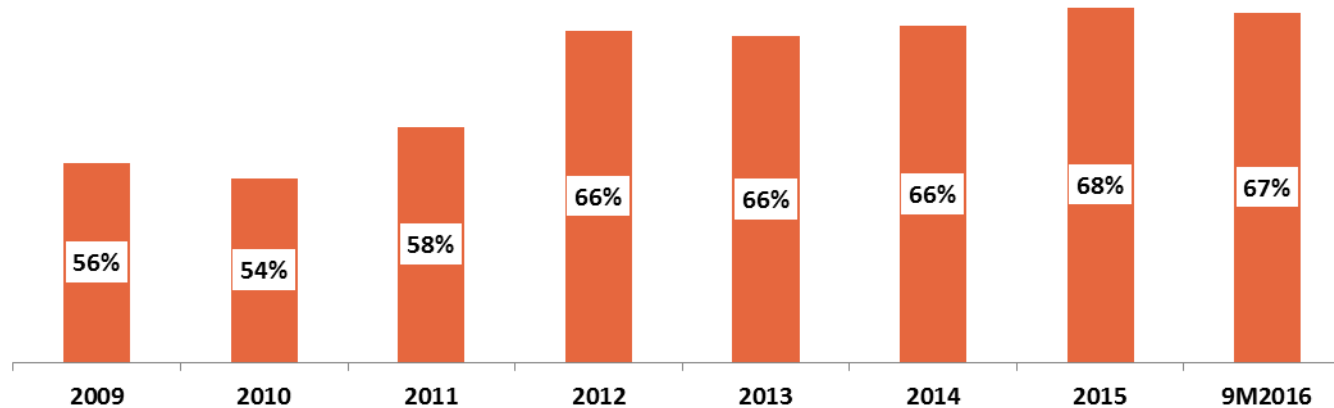


- 1- JV 50% Viña Concha y Toro - 50% Baron Philippe de Rothschild.
- 2- JV 50% Viña Concha y Toro - 50% Banfi Vintners.
- 3- JV 51% Viña Concha y Toro - 49% Digrans S.A.
- 4- JV 50% Viña Concha y Toro - 50% Charton Hobbs.
- 5- JV 41% Viña Concha y Toro - 41% Mercian Corporation - 18% Mitsubishi Co.

... sales that build brand equity...

Distribution Subsidiaries: Driving the growth

- 67% of CyT's sales carried out by direct distribution
- 33% of CyT's sales carried out by third parties distributors

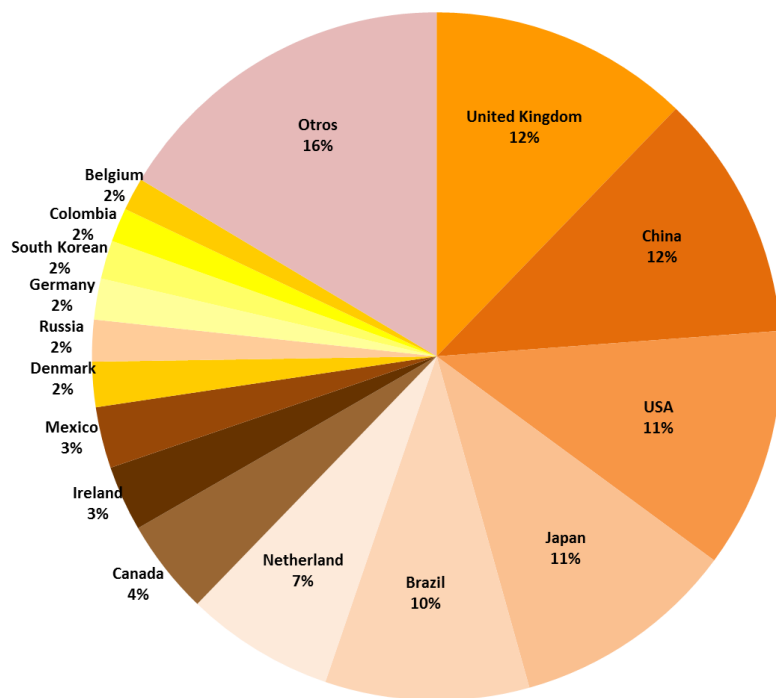


■ Volume through Distribution Subsidiaries

- 12 distribution subsidiaries
- UK started operations on 2001
 - Sales 2001: 250.000 cases
 - Sales 2015: 6.7 million cases
- VCT Brazil: leader in wine category
- 2 commercial offices
- Since 2012 in South Africa
- Since 2013 in China
 - Sales growth +66% (2013-2015)

4. Market diversification... (9M2016)

Chilean Destination of Bottled Exports



Concha y Toro's – Currencies and Markets

| | Currency Mix | |
|-----|--------------|-------|
| | 9M16 | 9M15 |
| CLP | 19.9% | 19.5% |
| USD | 35.1% | 34.4% |
| GBP | 18.8% | 20.6% |
| EUR | 10.6% | 9.9% |
| CAD | 3.4% | 3.3% |
| ARG | 1.1% | 1.0% |
| SEK | 2.6% | 2.5% |
| NOK | 0.9% | 0.8% |
| BRL | 5.2% | 5.7% |
| MXN | 2.4% | 2.3% |



- Export Markets include exports to third parties and distribution subsidiaries
- US and ARG exports excludes shipments to the company's distribution subsidiaries

... leading the chilean export categories...

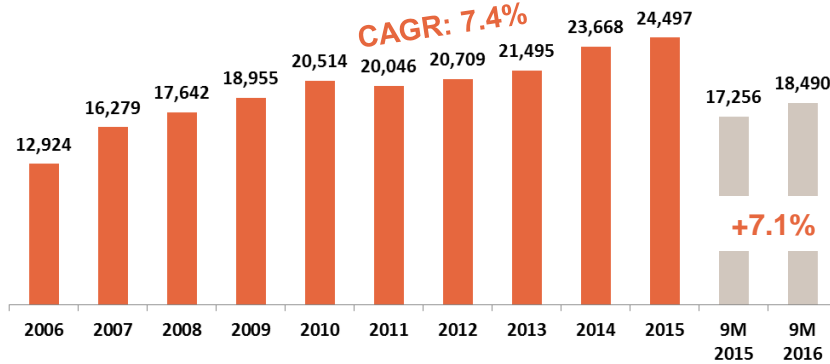
The Chilean Bottled Export Industry – Concha y Toro Leading Position

| Rank 9M2016 | Country | Share over chilean bottled exports (volume) | Chilean exports growth 2016/2015 | % Part of CyT in Chilean bottled exports | Rank CyT over Chilean Exports |
|-------------|----------------|---------------------------------------------|----------------------------------|------------------------------------------|-------------------------------|
| 1 | United Kingdom | 12.2% | 6.8% | 50.8% | 1 |
| 2 | China | 11.6% | 15.8% | 13.2% | 1 |
| 3 | USA | 11.3% | -11.1% | 41.0% | 1 |
| 4 | Japan | 10.6% | -5.4% | 25.3% | 2 |
| 5 | Brazil | 9.6% | 20.3% | 30.7% | 1 |
| 6 | Netherland | 7.0% | 17.0% | 24.1% | 1 |
| 7 | Canada | 4.5% | 6.7% | 36.3% | 1 |
| 8 | Ireland | 3.1% | 8.6% | 26.9% | 1 |
| 9 | Mexico | 2.9% | 3.5% | 57.8% | 1 |
| 10 | Denmark | 2.1% | 85.3% | 27.1% | 1 |
| 11 | Russia | 2.0% | 12.9% | 17.0% | 1 |
| 12 | Germany | 1.9% | -17.1% | 22.3% | 1 |
| 13 | South Korean | 1.8% | 8.4% | 19.2% | 1 |
| 14 | Colombia | 1.6% | 26.6% | 27.9% | 1 |
| 15 | Belgium | 1.5% | -17.6% | 35.1% | 1 |

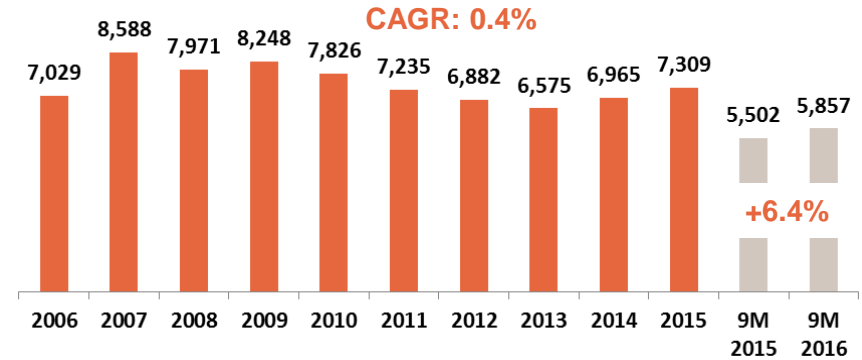
Source: Vinos de Chile

5. Growth that improves profitability

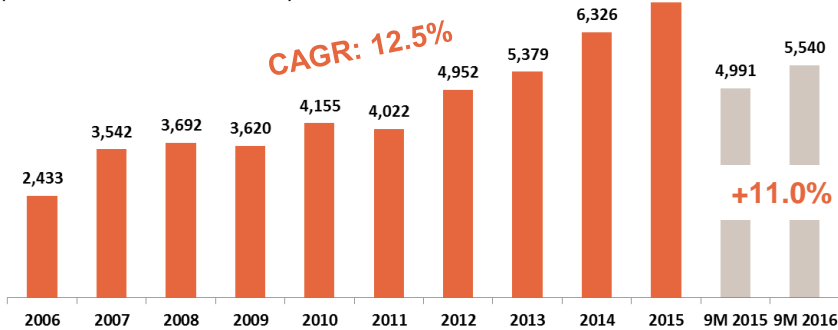
Export Volume
(thousand cases, wine)



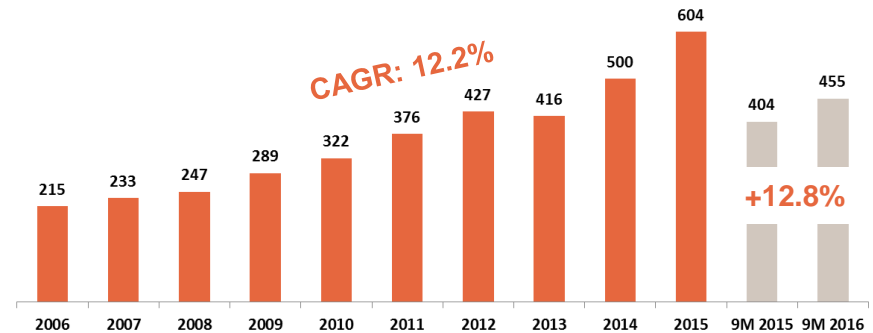
Domestic Volume
(thousand cases, wine)



Premium Wines Export Volume
(thousand cases, wine)



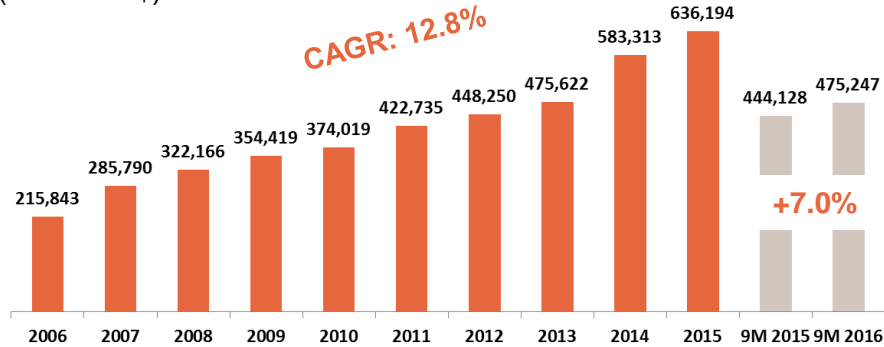
Premium Wines Domestic Volume
(thousand cases, wine)



6. Export Markets Leading the Growth

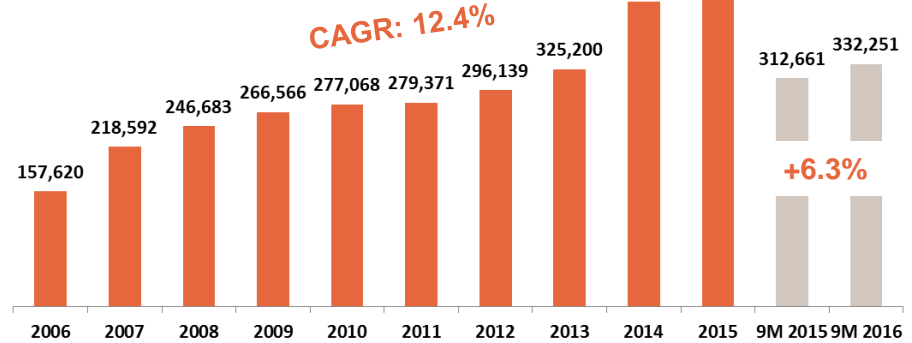
Consolidated Sales

(million Ch\$)



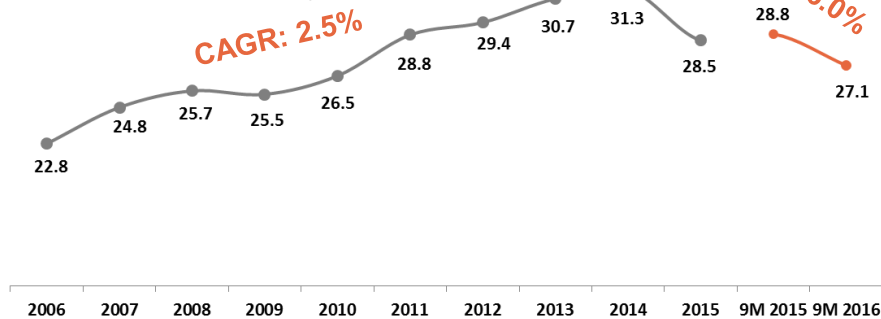
Export Sales

(million Ch\$, Wine)



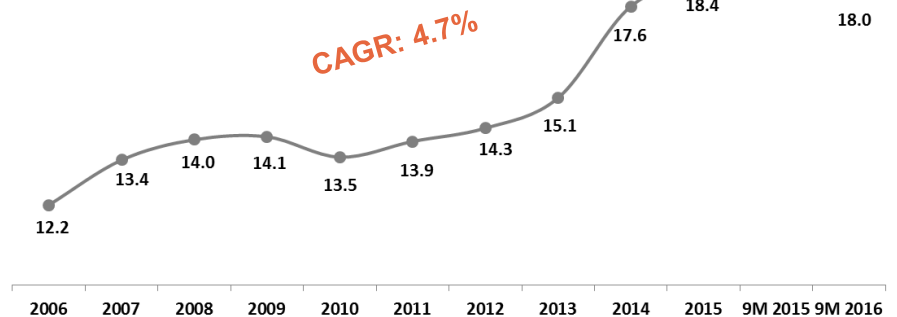
Average Export Price

(US\$ / 9 liter Case, Wine)



Average Export Price

(Th. Ch\$ / 9 liter Case, Wine)



7. Leading Position

Concha y Toro's Exports over Chilean Bottled Wine*

| | Volume | Value |
|----------|--------|-------|
| 2004 | 29.2% | 25.8% |
| 2005 | 32.2% | 27.2% |
| 2006 | 33.4% | 28.3% |
| 2007 | 34.9% | 30.2% |
| 2008 | 37.0% | 31.4% |
| 2009 | 38.3% | 32.3% |
| 2010 | 36.6% | 31.5% |
| 2011 | 33.7% | 29.7% |
| 2012 | 35.4% | 31.3% |
| 2013** | 33.9% | 30.5% |
| 2014** | 32.2% | 29.7% |
| 2015** | 33.3% | 29.7% |
| 9M2016** | 33.8% | 30.2% |



**Volume Pro-forma (including wine bottled in UK):
36.4% (as of Sep-16)**

Source: Vinos de Chile

(*) Includes bottled & Bag in Box

(**) Does not include the wine Bottled by CyT in UK

Concha y Toro's Market Share – Domestic Market (Volume)

| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 9M 2016 |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Concha y Toro | 27.1 | 28.6 | 30.0 | 29.7 | 31.5 | 30.7 | 30.4 | 29.6 | 28.5 | 27.1 | 28.1 | 27.7 |
| Santa Rita | 24.4 | 25.5 | 27.9 | 28.7 | 28.9 | 29.4 | 29.1 | 28.0 | 29.5 | 30.9 | 31.6 | 31.4 |
| San Pedro | 21.7 | 21.9 | 21.8 | 23.0 | 22.5 | 24.4 | 24.6 | 26.7 | 27.3 | 28.7 | 28.4 | 29.4 |
| Santa Carolina | 3.2 | 3.1 | 2.3 | 2.0 | 1.8 | 1.8 | 1.7 | 1.5 | 1.4 | 1.1 | 0.9 | 0.9 |
| Others | 23.6 | 20.9 | 18.0 | 16.6 | 15.3 | 13.7 | 14.2 | 14.2 | 13.4 | 12.2 | 11.0 | 10.5 |

Source: Nielsen

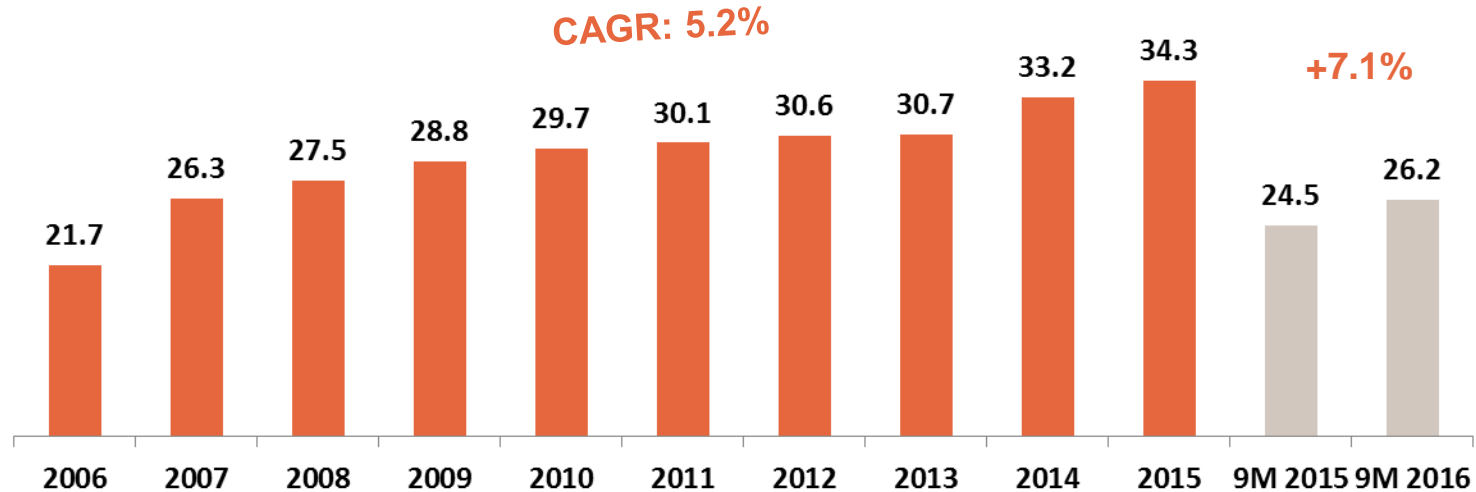


IV. Financial Position

Recovering volume Growth

Consolidated Sales

(million 9 liter cases, wine)



Net Sales (billion Ch.\$)

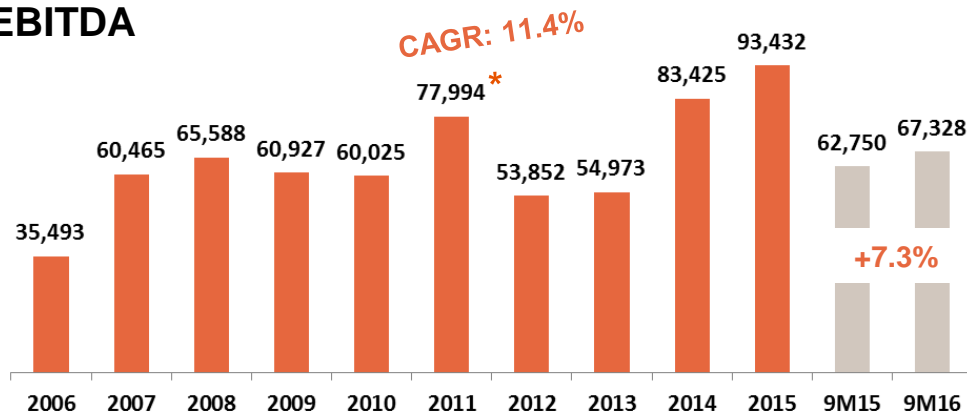
✓ 2006: \$215.8 → 2015: \$636.1

CAGR: +12.8%

... 2010-2013, a perfect storm...

Consolidated EBITDA

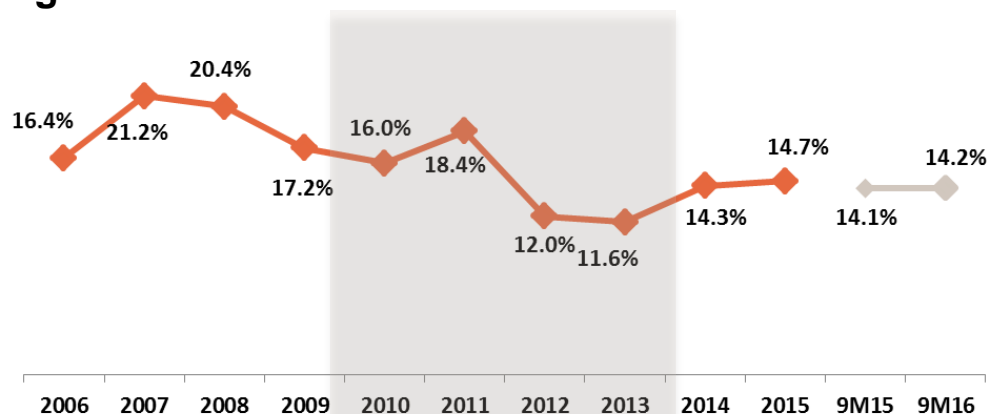
(million Ch\$)



(*) Includes the extraordinary effect of the insurance's payments regarding the earthquake of 2010

Consolidated Mg. EBITDA

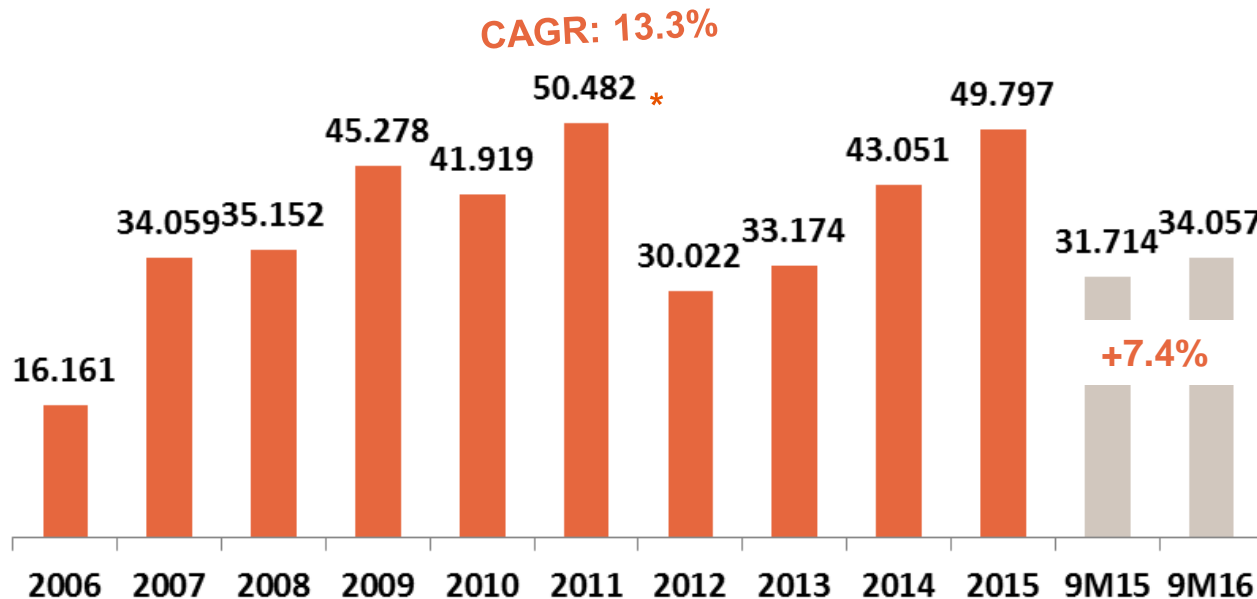
(% over sales)



... remaining profitable through years...

Consolidated Net Profit

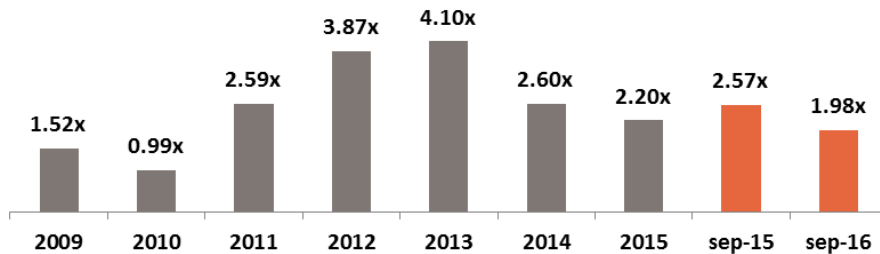
(million Ch\$)



(*) Includes the extraordinary effect of the insurance's payments regarding the earthquake of 2010
(Ch\$ 19,555 million before taxes)

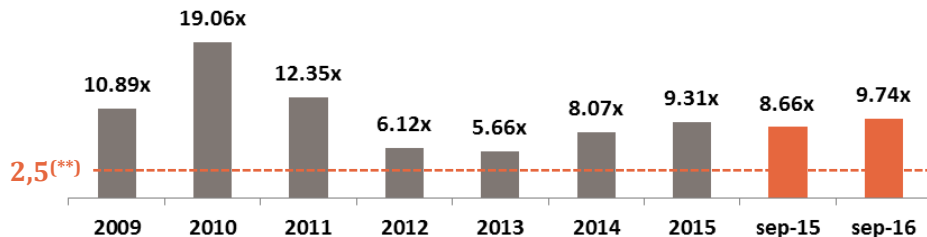
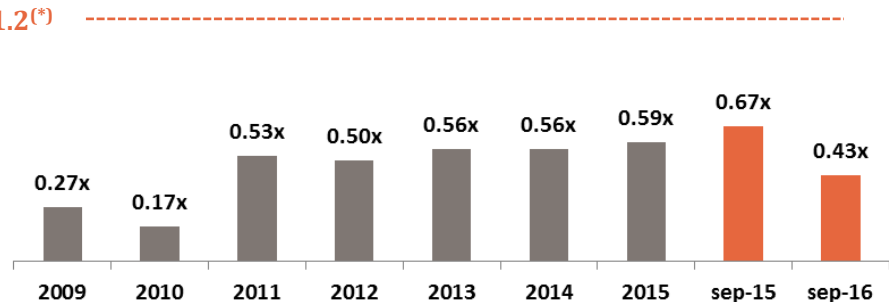
Conservative Capital Structure (As of Sep-16)

Net Financial Debt / EBITDA ⁽¹⁾



Net Financial Debt / Equity

EBITDA ⁽¹⁾ / Financial Expenses ⁽¹⁾



Liabilities: Current Liabilities + Non Current Liabilities

Financial Debt: Other current financial liabilities + Other non current financial liabilities - Derivatives

Net Financial Debt: Other current financial liabilities + Other non current financial liabilities - Derivatives – Cash and cash equivalents

(1) Last 12 months

Financial expenses excludes financial income

(*) As covenant, the issuer should have a Leverage not higher that 1.4 times. Leverage: Liabilities / Equity.

(**) As covenant, the issuer should have a EBITDA/Financial expenses ratio at least 2.5 times.

Source: Superintendencia de Valores y Seguros (SVS)

Financial Debt

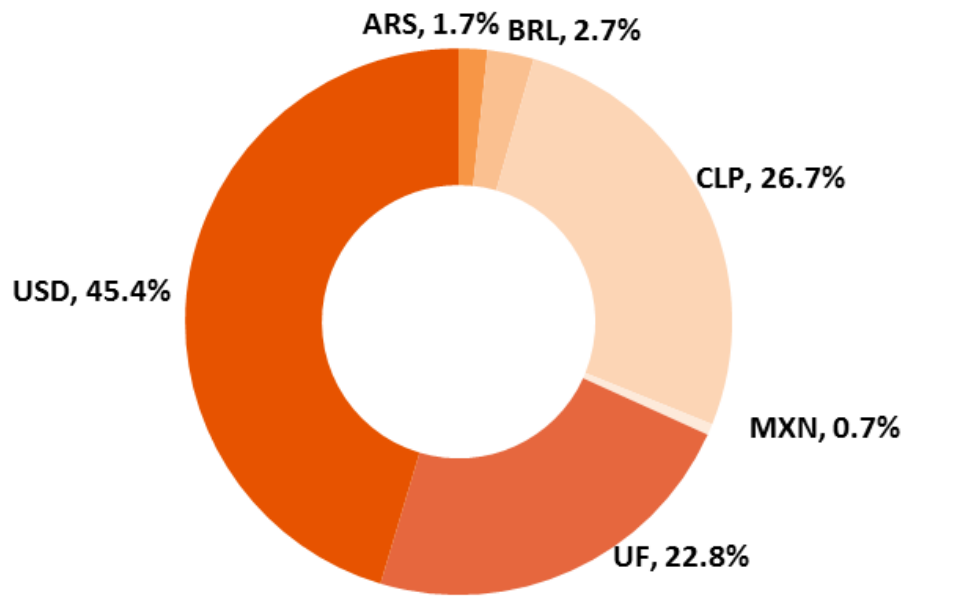
| Financial Debt* as of: | Sep-16 | | Sep-15 | |
|---------------------------|----------------|-------------------|----------------|-------------------|
| | Ch\$ MM | Av. Interest rate | Ch\$ MM | Av. Interest rate |
| USD | 98,516 | 2.67% | 144,188 | 2.69% |
| EUR | | | | |
| GBP | | | | |
| CLP | 57,911 | 4.84% | 41,736 | 5.17% |
| UF | 49,557 | 2.89% | 54,508 | 3.44% |
| ARS | 3,664 | 25.39% | 4,719 | 23.58% |
| BRL | 5,962 | 18.41% | 4,402 | 15.23% |
| MXN | 1,448 | 6.57% | 4 | 5.23% |
| SEK | | | | |
| Total | 217,059 | 4.25% | 249,558 | 3.89% |

* Does not include interest accrued.

In nominal Chilean Pesos at the end of each period

Financial Debt

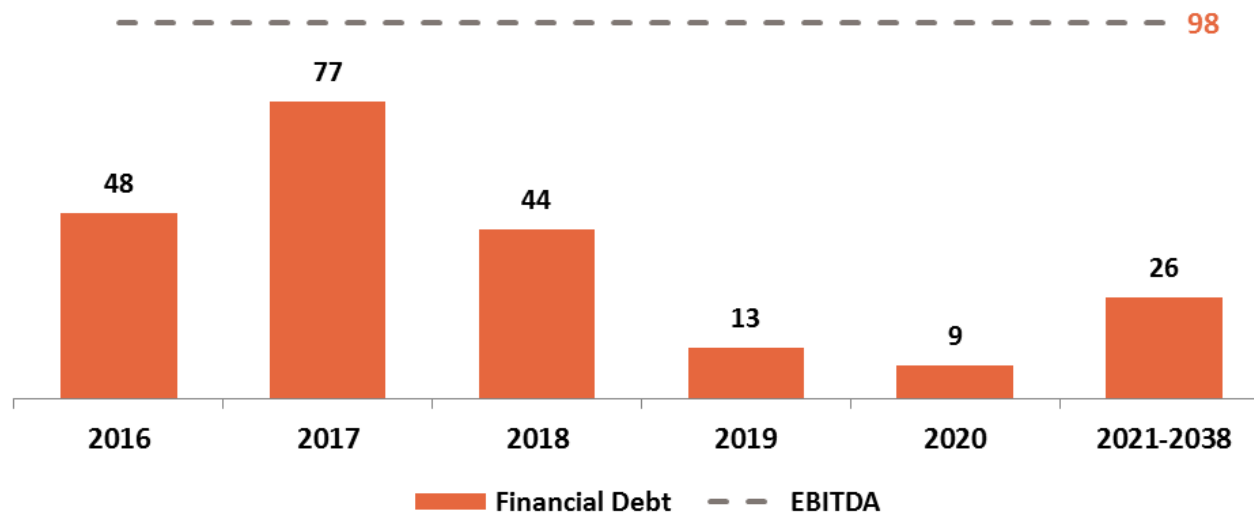
Financial Debt by Currency
As of September 30, 2016



Financial Debt

Expected Maturity Date ⁽¹⁾, as of September 30, 2016

(Billion Ch\$)



Source: The Company

(1) Considers current and non current financial liabilities excluding derivatives

* EBITDA, Last 12 Months

- ✓ We have the brands.
- ✓ We have the portfolio.
- ✓ We have the distribution.
 - ✓ We have the land.
- ✓ We have the investments.
- ✓ We have the expertise.

We are ready to keep growing...



Corporate Presentation

December 2016

VIÑA CONCHA Y TORO

WINE LEGEND

V. Exhibits



VIÑA CONCHA Y TORO

Viña Concha y Toro

Board of Directors

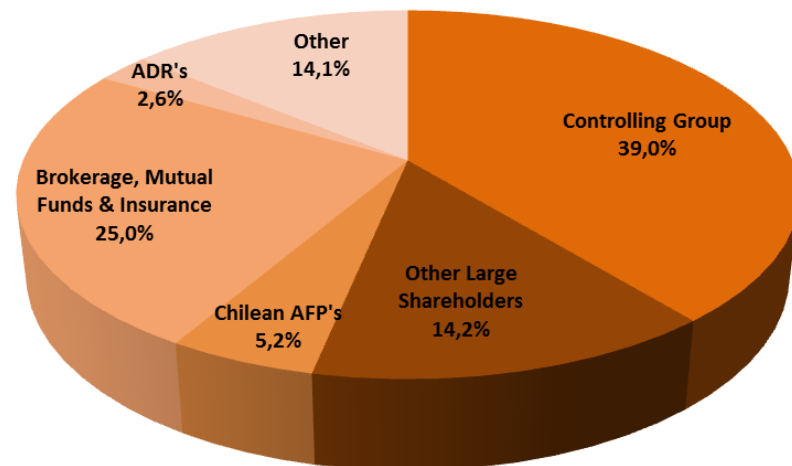


1. Alfonso Larraín Santa María (Chairman)
2. Rafael Guilisasti Gana
3. Francisco Marín Estévez
4. Mariano Fontecilla de Santiago Concha

5. Sergio de la Cuadra Fabres
6. Pablo Guilisasti Gana
7. Jorge Desormeaux Jiménez

Shareholder Structure

(September 30, 2016)



Bottled Sales 3Q2016 & 9M2016

| Total Sales^(*) (in Ch\$ million) | 3Q16 | 3Q15 | Change (%) | 9M 2016 | 9M 2015 | Change (%) |
|----------------------------------------------------|----------------|----------------|-------------------|----------------|----------------|-------------------|
| Chile Domestic Market - wine | 20,182 | 18,844 | 7.1% | 52,359 | 47,655 | 9.9% |
| Export markets ⁽¹⁾ | 111,215 | 113,726 | -2.2% | 312,033 | 295,053 | 5.8% |
| Argentina Domestic | 2,168 | 1,991 | 8.9% | 5,127 | 4,497 | 14.0% |
| Argentina Exports ⁽²⁾ | 5,678 | 5,342 | 6.3% | 15,958 | 13,892 | 14.9% |
| U.S.A. Domestic | 15,649 | 15,582 | 0.4% | 43,084 | 40,294 | 6.9% |
| U.S.A. Exports ⁽²⁾ | 1,473 | 1,315 | 12.0% | 4,260 | 3,717 | 14.6% |
| Total Wine Operating Segment | 156,365 | 156,801 | -0.3% | 432,821 | 405,107 | 6.8% |
| Chile Domestic Market - new business | 11,447 | 11,320 | 1.1% | 37,338 | 33,419 | 11.7% |
| Other Revenues | 1,988 | 2,086 | -4.7% | 5,089 | 5,602 | -9.2% |
| Total Other Operating Segment | 13,435 | 13,406 | 0.2% | 42,427 | 39,021 | 8.7% |
| Consolidated Sales | 169,800 | 170,206 | -0.2% | 475,247 | 444,128 | 7.0% |

(1) Export Volumes include exports to third parties and sales volumes of the company's distribution subsidiaries (UK, Nordics, Brazil, Singapore, Mexico).

| Total Volume^(*) (thousand liters) | 3Q16 | 3Q15 | Change (%) | 9M 2016 | 9M 2015 | Change (%) |
|-----------------------------------------------------|---------------|---------------|-------------------|----------------|----------------|-------------------|
| Chile Domestic Market - wine | 20,006 | 18,985 | 5.4% | 52,709 | 49,515 | 6.4% |
| Export markets ⁽¹⁾ | 58,276 | 54,209 | 7.5% | 156,983 | 146,951 | 6.8% |
| Argentina Domestic | 1,634 | 1,215 | 34.4% | 5,122 | 3,444 | 48.7% |
| Argentina Exports ⁽²⁾ | 3,075 | 2,787 | 10.3% | 8,038 | 7,239 | 11.0% |
| U.S.A. Domestic | 4,068 | 4,430 | -8.2% | 11,801 | 12,072 | -2.2% |
| U.S.A. Exports ⁽²⁾ | 495 | 412 | 20.0% | 1,388 | 1,115 | 24.5% |
| Total Wine Operating Segment | 87,553 | 82,039 | 6.7% | 236,041 | 220,336 | 7.1% |
| Chile Domestic Market - New Business | 5,763 | 5,562 | 3.6% | 18,870 | 16,774 | 12.5% |
| Total Other Operating Segment | 5,763 | 5,562 | 3.6% | 18,870 | 16,774 | 12.5% |
| Consolidated Volume | 93,316 | 87,601 | 6.5% | 254,911 | 237,110 | 7.5% |

(2) This figure excludes shipments to the company's distribution subsidiaries.

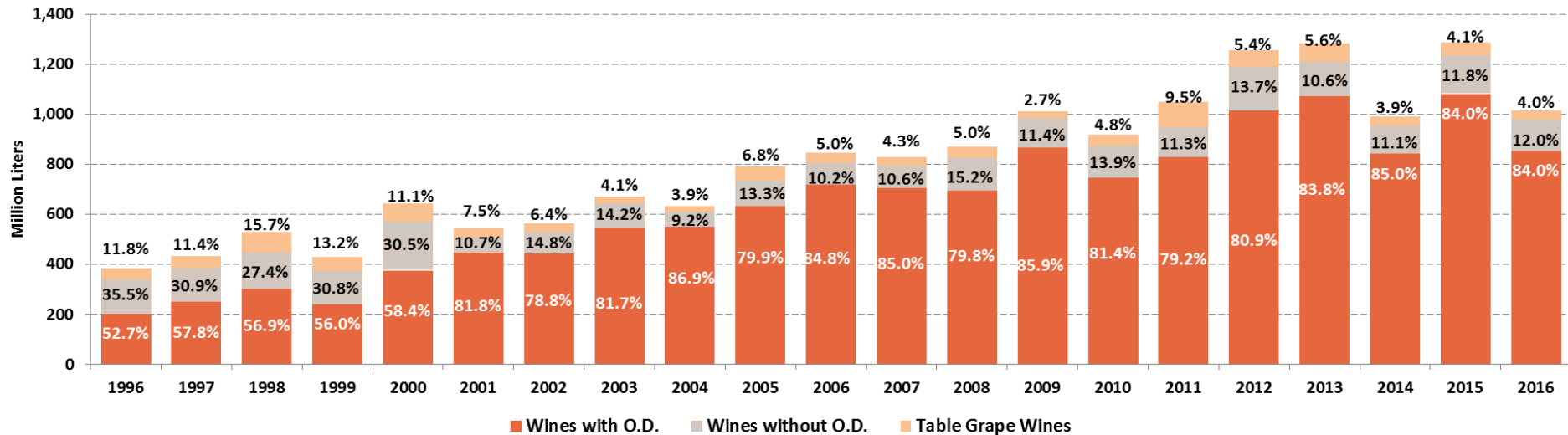
(*) This figure includes bulk wine sales.

| Average Price (per liter) | Currency | | | | | | |
|------------------------------|----------|---------|-------|--------|-------|-------|--------|
| Chile Domestic Market - wine | Ch\$ | 1,008.8 | 992.5 | 1.6% | 993.4 | 962.4 | 3.2% |
| Export Markets | US\$ | 2.93 | 3.13 | -6.4% | 2.99 | 3.19 | -6.1% |
| Argentina Domestic | US\$ | 2.01 | 2.50 | -19.8% | 1.80 | 2.16 | -16.7% |
| Argentina Exports | US\$ | 3.09 | 3.11 | -0.5% | 3.11 | 3.20 | -2.7% |
| U.S.A. Domestic | US\$ | 5.84 | 5.50 | 6.3% | 5.42 | 5.44 | -0.4% |
| U.S.A. Exports | US\$ | 4.50 | 4.77 | -5.7% | 4.54 | 5.22 | -13.1% |

Chilean Harvest through years

Historical Harvest Volume

(million liters)



Cabernet Sauvignon Bulk Wine (Maule Valley)

