VIÑA CONCHA Y TORO
FAMILY OF WINERIES

SECOND QUARTER AND FIRST HALF 2019
CONSOLIDATED RESULTS

Santiago, Chile, August 30, 2019 - Viña Concha y Toro S.A. (“The Company” or “Concha y Toro”) (IPSA: Conchatoro), global leading winery and the main producer and exporter of Chilean wine, announced today consolidated financial results, stated under IFRS, for the period ended June 30, 2019.

Consolidated figures of the following analysis are expressed in Chilean pesos, in accordance with reporting standards of the Financial Markets Commission of Chile. For a better understanding of results, we may also disclose some variations on constant currency basis, i.e. where figures for 2018 are translated into Chilean pesos using exchange rates recorded in the same period of 2019.

In 2019 and 2018, the Company recorded non-recurring expenses and costs (NRI) related to the internal restructuring process. For a better understanding of results, we also present in a comparative form, information of results excluding the aforementioned items. Thus, throughout this document, references to "Adjusted" data should not be understood as the reported data, but the one in which the referred costs and expenses have been isolated.

Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

2Q19 Highlights

- Consolidated revenue up 9.5% to Ch$165,577 million.
- Wine sales increased 13.7%, on higher volume and average price, better mix and favorable f/x.
- EBITDA increased 35.1% to Ch$27,522 million and EBITDA margin expanded 320bp to 16.6%.
- Net profit up 3.3%, to Ch$13,985 million, reflecting a higher operating profit.

1H19 Highlights

- Consolidated revenue up 7.5% to Ch$296,263 million.
- Wine sales up 12.1% on a better mix, higher average price, higher volume and favorable f/x.
- EBITDA up 19.3% to Ch$42,347 million and EBITDA margin expanded 140bp to 14.3%.
- Net profit was Ch$19,314 million, down 3.4%, mainly due to lower exchange differences.

CEO Comments

We are pleased to present Viña Concha y Toro's second quarter results. Highlights of this period include the 35% increase in the Operating Profit and margin accretion of 2.2 percentage points to 12%. This positive result is consistent with our new business orientation and evidence of the progress made in the Company's journey towards the 2022 profitability objectives.

Top line growth was driven by priority brands (Principal and Invest categories), in line with the new commercial strategy in place. Invest brands posted a 32% volume expansion with strong results across our three origins and such key brands as the Casillero del Diablo line extensions, Cono Sur Bicicleta, Trivento Reserve, 1000 Stories and Bonterra. Our Principal brand, Casillero del Diablo posted double digit volume and value growth with a positive momentum in its key markets.

In this quarter sales of wine grew 13.7% in value, driven by expansions in most of our business areas. Sales in Export markets grew 10.7%, with higher volume, a better mix, and a favorable f/x impact. A positive performance was recorded by such markets as the United Kingdom, Brazil, and Mexico, where the integration of the distribution business has favored the execution of the new commercial strategy.

Exports and shipments from Argentina posted an increase of 32% in value, mainly explained by a solid volume increase and a successful marketing activation of Trivento Reserve in the UK, where the brand holds a leading position being #1 Malbec.

In the USA, Fetzer Vineyards reported volume growth in the portfolio from California, Chile, and Argentina, reflecting a recovery from a weaker first quarter and a new phase in the integration process of the distribution business, which is aligned with its multiorigin strategy.

In the domestic market of Chile, wine sales grew 3.6%. We highlight the sustained mix improvement achieved with Premium wine volume growth of 12.5% driven by Casillero del Diablo brand and its upper brand extensions.

In the quarter EBITDA increased 35% with EBITDA margin increasing 320bp to 16.6% of sales. This result reflects a positive performance of priority brands across all key markets. Principal and Invest brands grew 26%, representing 40% of sales. This result is in line with the objectives set in the new business strategy and changes resulting from the restructuring process carried out in the last two years.

Second Quarter of 2019 Results

1. Revenue

Revenue totaled Ch$165,577 million, increasing 9.5% YoY on a reported basis and 3.6% on a constant currency basis. This expansion was led by a 13.7% increase in wine sales. The Company's sales increased in most of its markets: Chile and US domestic markets, Export markets, the US and Argentina exports. The top line reflects volumes growth, a solid performance of key brands, mix improvement, and the integration of the distribution in USA.

In line with the new commercial strategy, volume sales of the Principal brand, Casillero del Diablo, increased 10.3% and Invest brands grew 32.1%. The Company evidenced growth across all of its priority markets.

Sales of Other products decreased 39.7%, which is explained by the end of the distribution contract for Diageo's spirits in July of 2018.

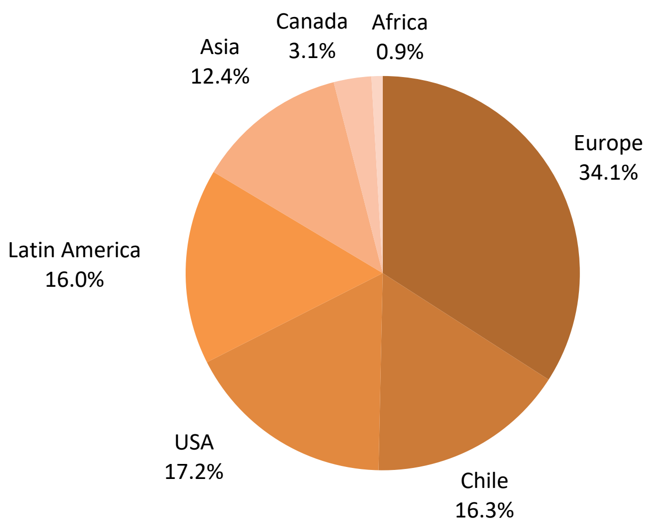
Sales(1) (Ch$ million)	2Q19	2Q18	Chg (%)	1H19	1H18	Chg (%)
Export Markets(2)	105,330	95,179	10.7%	185,144	165,850	11.6%
Chile Domestic Market – Wine	20,158	19,461	3.6%	36,336	34,701	4.7%
Argentina Domestic Market	1,015	1,225	(17.1%)	1,862	2,411	(22.8%)
Argentina Direct Exports(3)	2,371	2,118	11.9%	4,426	4,117	7.5%
USA Domestic Market	28,153	20,057	40.4%	48,979	39,805	23.0%
USA Direct Exports(3)	1,493	1,434	4.1%	4,166	3,661	13.8%
Wine Operating Segment	**158,520**	**139,474**	**13.7%**	**280,913**	**250,543**	**12.1%**
New Business(4)	4,397	8,734	(49.7%)	10,807	19,687	(45.1%)
Other Revenues	2,659	2,976	(10.7%)	4,543	5,397	(15.8%)
Other Operating Segment	**7,056**	**11,710**	**(39.7%)**	**15,350**	**25,083**	**(38.8%)**
Total Sales	**165,577**	**151,184**	**9.5%**	**296,263**	**275,626**	**7.5%**

Volume(1) (thousand liters)	2Q19	2Q18	Chg (%)	1H19	1H18	Chg (%)
Export Markets(2)	49,258	47,666	3.3%	87,147	85,119	2.4%
Chile Domestic Market – Wine	18,276	17,747	3.0%	31,706	31,355	1.1%
Argentina Domestic Market	1,167	1,263	(7.6%)	2,069	2,396	(13.6%)
Argentina Direct Exports(3)	963	1,013	(4.9%)	1,810	1,902	(4.8%)
USA Domestic Market	9,322	8,315	12.1%	16,380	17,004	(3.7%)
USA Direct Exports(3)	460	504	(8.7%)	1,072	1,079	(0.6%)
Wine Operating Segment	**79,447**	**76,509**	**3.8%**	**140,186**	**138,854**	**1.0%**
New Business(4)	2,474	3,794	(34.8%)	6,133	9,624	(36.3%)
Other Operating Segment	**2,474**	**3,794**	**(34.8%)**	**6,133**	**9,624**	**(36.3%)**
Total Volume	**81,921**	**80,303**	**2.0%**	**146,319**	**148,477**	**(1.5%)**

Average Price(5) (per liter)		2Q19	2Q18	Chg (%)	1H19	1H18	Chg (%)
Export Markets(2)	US$	3.33	3.41	(2.5%)	3.35	3.40	(1.5%)
Chile Domestic Market – Wine	Ch$	1,104	1,097	0.6%	1,143	1,107	3.2%
Argentina Domestic Market	US$	1.40	1.52	(7.4%)	1.52	1.63	(6.6%)
Argentina Exports(3)	US$	3.67	3.42	7.3%	3.72	3.64	2.0%
USA Domestic Market	US$	4.41	3.87	14.2%	4.42	3.82	15.6%
USA Exports(3)	US$	4.73	4.56	3.9%	5.79	5.63	2.8%

(1) Includes bulk wine sales. (2) Includes exports to third parties from Chile, and sales through the Company's distribution subsidiaries (UK, Nordics, Brazil, Singapore, Mexico) from Chile, Argentina, and USA. Excludes sales in the USA. (3) Excludes sales through the Company's distribution subsidiaries. For a better understanding of sales by origin, in particular for Argentina, we provide a more complete disclosure, including direct exports and exports through distribution subsidiaries in sections 1.1.3 and 1.1.4. (4) Includes sales of beer and liquors. (5) Excludes bulk wine sales.

Consolidated Revenue by Geography
2Q19



1.1. Wine Operating Segment

1.1.1. Export Markets

Export Market sales include export sales from Chile and sales of the distribution subsidiaries, excluding sales in the USA. Export Market sales totaled Ch$105,330 million, increasing 10.7%. This result was achieved through an increase in volume, mix improvement, and a favorable exchange rate impact. Overall, export volume increased 3.3%, driven by priority brands and markets, in line with the new commercial strategy in place.

Sales in Asia increased 19.2% in value, driven mainly by a 26.2% growth rate in China and 36.8% in South Korea. In Europe, sales grew 9.6% in value. The United Kingdom, principal destination of the Company's exports grew 6.2% in volume and 4.4% in value. Other high performing markets include Denmark (+226%), Poland (+167%), and Russia (+73%).

Central America and the Caribbean grew 25.9%, led by Mexico, which increased 11.7% in volume and 21.5% in value. South America increased 2.9%, with an important recovery in Brazil, where sales grew 7.1% in volume and 12.0% in value. In Canada, sales increased 6.9% in volume and 16.6% in value.

Regarding the exchange rate effect, in the quarter the average Chilean peso depreciated against the US dollar (9.1%), Sterling pound (3.8%), Euro (3.6%), Mexican peso (10.4%), Canadian dollar (5.8%), Norwegian krone (2.0%), Brazilian Real (1.2%), and Swedish krona (1.0%).[1]

[1] Based on data provided by the Central Bank of Chile.

1.1.2. Chile Domestic Market – Wine

Domestic market wine sales increased 3.6% in this quarter totaling Ch$20,158 million. This as a result of a 3.0% volume expansion and a 0.6% increase in the average price, reflecting mix improvement.

Premium sales increased 12.5% in volume and 13.1% in value, led by Casillero del Diablo, its upper extensions and the successful launch of Diablo. Non-Premium sales grew 0.1% in value and 2.1% in volume.

1.1.3. Argentina

Revenue from the operation in Argentina underlines its reorientation towards key markets and the exit from products with a low profitability, as well as a challenging macro environment and exchange rates fluctuations impacting domestic sales.

Total exports from Argentina grew 32.2% in value, as result of an increase of 42.9% in shipments to distribution subsidiaries and an increase of 11.9% in direct exports.

Sales volume grew 20.5%, with an increase of 29.7% in distribution offices, led by the positive performance of Trivento Invest brands. Direct exports volume decreased 4.9%.

In the domestic market, that represents 0.6% of consolidated sales, sales declined 17.1% in Chilean pesos (average CLP/ARS dropped 42% YoY) and the volume decreased 7.6%.

Argentina Sales (Ch$ million)	2Q19	2Q18	Chg (%)
Exports	8,142	6,157	32.2%
Third parties	2,371	2,118	11.9%
Distribution offices (shipments)	5,771	4,039	42.9%
Domestic Market	1,015	1,225	(17.1%)
Total Argentina	**9,157**	**7,382**	**24.1%**

Argentina Volume (th. liters)	2Q19	2Q18	Chg (%)
Exports	4,598	3,816	20.5%
Third parties	963	1,013	(4.9%)
Distribution offices (shipments)	3,634	2,803	29.7%
Domestic Market	1,167	1,263	(7.6%)
Total Argentina	**5,765**	**5,080**	**13.5%**

1.1.4. USA Sales

USA sales business line includes sales of Fetzer Vineyards and sales of imported wines from Chile and Argentina, currently commercialized by Fetzer Vineyards, following the integration of the distribution business in the US market (acquisition of Excelsior Wine Company in July 2018).

In the domestic market of USA sales grew 40.4%, mainly reflecting the integration of the distribution business and its impact on the average price. On the other hand, sales volume (+12.1%) recovered after a weak first quarter. Volume growth was driven by Bonterra, Fetzer, and 1000 stories, from the local portfolio, by Trivento Reserve from Argentina, and Frontera and Casillero del Diablo, from the Chilean portfolio.

Fetzer Vineyards' direct exports increased 4.1% and shipments to distribution offices declined 55.1%, reflecting strategic sourcing changes and the exit from less-profitable products. The average price for total exports was US$5.00 per liter (+36.8%).

Fetzer Vineyards Sales (Ch$ million)	2Q19	2Q18	Chg (%)
Exports	2,284	3,197	(28.6%)
Third parties	1,493	1,434	4.1%
Distribution offices (shipments)	791	1,762	(55.1%)
Domestic Market	28,153	20,057	40.4%
Total Fetzer Vineyards	**30,437**	**23,254**	**30.9%**

Fetzer Vineyards Volume (th. liters)	2Q19	2Q18	Chg (%)
Exports	695	1,343	(48.2%)
Third parties	460	504	(8.7%)
Distribution offices (shipments)	236	839	(71.9%)
Domestic Market	9,322	8,315	12.1%
Total Fetzer Vineyards	**10,017**	**9,659**	**3.7%**

1.2. Other Operating Segment

Other operating segment decreased 39.7% in the quarter, on lower revenues at the New Business segment and at Other Revenues. Liquors sales declined 49.7%, reflecting the change in the liquor portfolio due to the end of the distribution agreement with Diageo. Positive performance was reported by premium beer Kross (+89.4%), Miller (+18.7%), and Estrella Damm (+34.2%).

2. Cost of Sales

The cost of sales increased 3.3% to Ch$105,055 million mainly on a higher volume and f/x impact on US dollar-denominated costs.

The ratio cost of sales to sales was 63.4%, 380bp lower than in 2Q18, mainly due to the integration of Excelsior, mix improvement, and favorable f/x. In the month of June, results have started to reflect a lower cost of wine from the 2019 harvest.

3. Selling, General and Administrative Expenses (SG&A)

Selling, general and administrative expenses (distribution costs and administrative expenses) were Ch$40,328 million in the quarter, as compared to Ch$34,469 million in 2Q18, representing an increase of 17.0%. This mainly reflects the integration of the distribution in the USA, which contributed with Ch$2,019 million to SG&A, equivalent to 1.2% of sales, larger marketing expenses and expenses in the distribution subsidiaries of UK, the US, and Argentina. In the latter, the new export tax of $3 ARS per dollar introduced in September 2018 contributed an increase of Ch$551 million in SG&A. As a percentage of sales, SG&A represented 24.4%, which compares to 22.8% of sales in 2Q18.

4. Other Income and Expense

Other income and expense recorded a Ch$406 million loss in 2Q19, which compares to a loss of Ch$305 million in 2Q18. In 2Q19, the Company recorded non-recurring, restructuring expenses related to the closure of the Lo Espejo bottling plant, amounting Ch$274 million[2].

5. Operating Profit

Profit from operating activities was Ch$19,787 million, increasing 34.8% from Ch$14,677 million registered in 2Q18. This is mainly explained by higher sales across priority brands and key markets, in line with the new commercial strategy. The operating margin was 12.0%, versus 9.7% in 2Q18. Excluding NRI, the operating profit was Ch$20,061 million in 2Q19, and operating margin was 12.1% (+100bp)[2].

6. EBITDA

EBITDA (profit from operating activities plus depreciation and amortization expenses) was Ch$27,522 million in 2Q19, 35.1% above the figure of 2Q18. EBITDA margin was 16.6%, 320bp above the figure in 2Q18. Excluding NRI, adjusted EBITDA reached Ch$27,796 million (+23.7% yoy) and adjusted EBITDA margin was 16.8 in 2Q19 (+190bp)[2].

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[2] In order to facilitate analysis, in page 16 an Adjusted Income Statement is provided. Adjustments comprise restructuring costs and expenses, and other non-recurring expenses (NRI).

7. Non-Operating Profit

In 2Q19, Non-operating profit was a Ch$1,760 million loss, which compares to a gain of Ch$3,140 million in 2Q18. This is mainly explained by lower exchange differences result of Ch$1,423 million in the quarter compared with Ch$5,832 million in 2Q18.

Financial costs, net of financial income and adjustment units was Ch$3,160 million, with an increase of 19.5%, and reflecting lower adjustment units, lower financial income and higher financial costs.

8. Income Tax Expense

In the period, Income tax expense was Ch$3,867 million, lower than the figure of Ch$4,130 million in 2Q18, on a lower average tax rate.

9. Profit and Earnings per Share (EPS)

Profit attributable to owners of parent Company was Ch$13,985 million, an increase of 3.3% from the Ch$13,536 million reported in 2Q18, mainly explained by an increase of Ch$5,110 million in the Operating profit, partly offset by a decline of Ch$4,900 million in the Non-operating profit. Net margin was 8.4% in 2Q19, below the figure of 9.0% in 2Q18 (-50bp). Excluding extraordinary items, Profit was Ch$14,260 million and net margin was 8.6%[3].

Based on 747,005,982 weighted average shares, Viña Concha y Toro's earnings per share totaled Ch$18.72, above the Ch$18.12 per share recorded in the same period of the previous year.

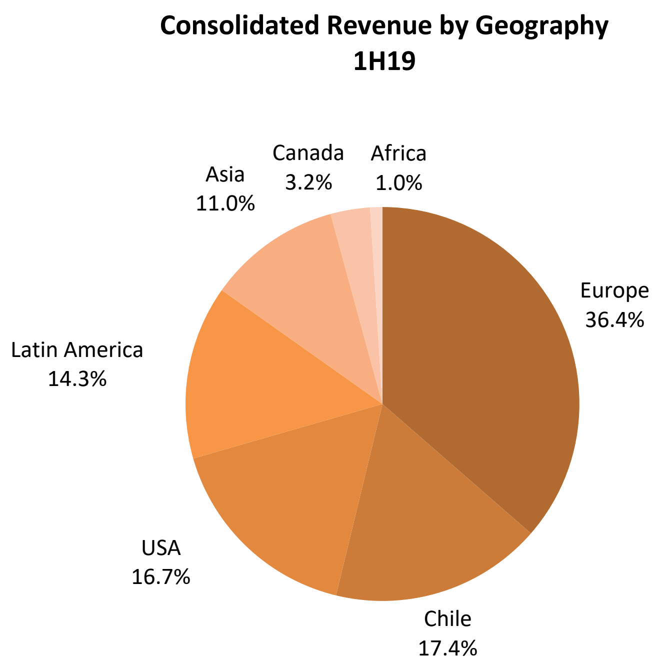
[3] In order to facilitate analysis, in page 16 an Adjusted Income Statement is provided. Adjustments comprise restructuring costs and expenses, and other non-recurring expenses (NRI).

First Half of 2019 Results

1. Revenue

Revenue totaled Ch$296,263 million, increasing 7.5% YoY. This expansion was led by a 12.1% increase in wine sales in most of its markets: Chile and US domestic markets, Export markets, the US and Argentina direct exports. The top line reflects a favorable currency effect, mix improvement with an increase in priority brands, and the integration of the distribution in USA.

Sales of Other products decreased 38.8%, which is explained by the end of the distribution contract for Diageo's spirits in July of 2018.



1.1. Wine Operating Segment

1.1.1. Export Markets

Export Market sales include export sales from Chile and sales of the distribution subsidiaries, excluding sales in the USA. Export Market sales totaled Ch$185,144 million, increasing 11.6%. This result was achieved through a mix improvement, an increase in volume and a favorable exchange rate impact. Overall, export volume increased 2.4%, driven by priority brands in line with the new commercial strategy in place.

In Europe, sales increased 11.7% in value, fostered by the United Kingdom (+15.1%), principal destination of the Company's exports. Central America and the Caribbean grew 27.2%, driven by Mexico and Panama. South America increased 3.4%, with an important recovery in Brazil (+11.2%). Asia recorded an increase of 14.2%, led by South Korea (+46.6%) and China (+12.7%). In Canada, sales value grew 3.6%.

Regarding the exchange rate effect, in the period, YoY the average Chilean peso depreciated against the US dollar (9.4%), Sterling pound (3.7%), Euro (3.0%), Norwegian krone (1.6%), Canadian dollar (5.5%), and Mexican peso (8.9%). The Chilean peso appreciated against the Brazilian Real (1.8%), and Swedish krona (0.5%).[4]

1.1.2. Chile Domestic Market – Wine

In the domestic market, sales grew 4.7%, totaling Ch$36,336 million as a result of a higher average price of bottled wine (+3.2%) and volume (+1.1%).

Premium sales increased 9.8% in volume and 10.3% in value, led by Principal and Invest categories. Non-Premium sales grew 2.4% in value, on a higher average price and flattish volume.

1.1.3. Argentina

Total exports from Argentina grew 49.5%, as result of an increase of 76.3% in shipments to distribution subsidiaries and an increase of 7.5% in direct exports. Sales volume grew 33.4%, reflecting an increase of 48.7% in distribution offices, led by United Kingdom, and a decrease of 4.8% in direct exports. Sales were driven by Trivento Reserve brand, especially in USA and UK.

In the domestic market, that represents 0.6% of consolidated sales, sales declined 22.8% in Chilean pesos (average CLP/ARS dropped 43% YoY) and the volume decreased 13.6%.

Argentina Sales (Ch$ million)	1H19	1H18	Chg (%)
Exports	15,804	10,570	49.5%
Third parties	4,426	4,117	7.5%
Distribution offices (shipments)	11,378	6,453	76.3%
Domestic Market	1,862	2,411	(22.8%)
Total Argentina	**17,666**	**12,981**	**36.1%**

Argentina Volume (th. liters)	1H19	1H18	Chg (%)
Exports	8,833	6,624	33.4%
Third parties	1,810	1,902	(4.8%)
Distribution offices (shipments)	7,023	4,722	48.7%
Domestic Market	2,069	2,396	(13.6%)
Total Argentina	**10,903**	**9,020**	**20.9%**

[4] Based on data provided by the Central Bank of Chile.

1.1.4. USA Sales

In the domestic market of USA sales increased 23.0% to Ch$48,979 million, mainly reflecting the integration of the distribution business and its impact on the average price. Volumes decreased 3.7%, reflecting a competitive environment and a recovery in the second quarter after a challenging first quarter. In the first half of the year, sales volume growth was led by key brands Casillero del Diablo, 1000 stories, and Trivento Reserve.

Fetzer Vineyards’ direct exports increased 13.8% and shipments to distribution offices declined 49.7%, resulting from strategic sourcing changes and the exit from less-profitable products. The average price for total exports was US$5.75 per liter (+45.3%).

Fetzer Vineyards Sales (Ch$ million)	1H19	1H18	Chg (%)
Exports	5,766	6,844	(15.7%)
Third parties	4,166	3,661	13.8%
Distribution offices (shipments)	1,601	3,183	(49.7%)
Domestic Market	48,979	39,805	23.0%
Total Fetzer Vineyards	**54,745**	**46,649**	**17.4%**

Fetzer Vineyards Volume (th. liters)	1H19	1H18	Chg (%)
Exports	1,494	2,849	(47.6%)
Third parties	1,072	1,079	(0.6%)
Distribution offices (shipments)	422	1,770	(76.2%)
Domestic Market	16,380	17,004	(3.7%)
Total Fetzer Vineyards	**17,874**	**19,852**	**(10.0%)**

1.2. Other Operating Segment

Other operating segment decreased 38.8% in the period, reflecting lower revenues at the New Business segment and at Other Revenues. Liquors sales declined 45.1%, due to the end of the distribution agreement with Diageo. Positive performance was reported by premium beer Kross, Miller, and Estrella Damm.

2. Cost of Sales

The Cost of sales increased 3.1% to Ch$192,581 million on a higher wine volume and f/x impact on US dollar-denominated costs. The ratio Cost of sales to sales was 65.0%, 280bp lower than in 1H18.

In the period, the Company recognized extraordinary costs for Ch$57 million, mainly consultancies related to the restructuring process carried out during 2017 and 2018[5].

3. Selling, General and Administrative Expenses (SG&A)

Selling, general and administrative expenses (distribution costs and administrative expenses) were Ch$73,770 million in the period, as compared to Ch$64,543 million in 1H18, representing an increase of 14.3%. This increase mainly reflects the integration of the distribution in the USA, larger marketing expenses, and larger expenses at the distribution subsidiaries in UK and Argentina. In the latter, a new export tax of $3 ARS per dollar was introduced in September 2018, which contributed an increase of Ch$1,126 million in SG&A. As a percentage of sales, SG&A represented 24.9% as compared to 23.4% of sales in 1H18.

In 1H19 the Company recognized extraordinary restructuring expenses (consultancy fees and severance payments) for Ch$515 million, equivalent to 0.2% of sales[5].

4. Other Income and Expense

Other income and expense recorded a loss of Ch$720 million in 1H19, which compares to a gain of Ch$38 million in 1H18. This is mainly explained by expenses related to the closure of Lo Espejo bottling plant recorded during 2019[5].

5. Operating Profit

Profit from operating activities was Ch$29,193 million, increasing 19.9% from Ch$24,348 million registered in 1H18, and reflecting mainly higher sales and positive f/x impact. The operating margin was 9.9%, versus 8.8% in 1H18 (+100bp). Excluding NRI, the operating profit was Ch$30,482 million in 1H19, and operating margin was 10.3%[5].

[5] In order to facilitate analysis, in page 16 an Adjusted Income Statement is provided. Adjustments comprise restructuring costs and expenses, and other non-recurring expenses (NRI).

6. EBITDA

EBITDA (operating profit plus depreciation and amortization expenses) was Ch$42,347 million in 1H19, 19.3% above the figure of 1H18. EBITDA margin was 14.3%, 140bp above the figure in 1H18.

Excluding NRI, adjusted EBITDA reached Ch$43,363 million, 13.1% above the adjusted figure in 1H18. Adjusted EBITDA margin was 14.7% in 1H19 (+70 bp)[6].

7. Non-Operating Profit

In 1H19, Non-operating profit was a Ch$3,622 million loss, which compares to a gain of Ch$2,451 million in 1H18. This is mainly explained by lower exchange differences, which amounted Ch$2,335 million in the period, compared with Ch$7,897 million in 1H18.

Financial costs, net of financial income and adjustment units was Ch$5,855 million, with an increase of 6.0%, reflecting lower financial income and higher financial costs.

8. Income Tax Expense

In the period, Income tax expense was Ch$6,004 million, 8.0% lower than the figure of Ch$6,526 million in 1H18, on a lower income before tax.

9. Profit and Earnings per Share (EPS)

Profit attributable to owners was of parent was Ch$19,314 million, a decrease of 3.4% from the Ch$19,998 million reported in 1H18, explained by a decline of Ch$6,073 million in the Non-operating profit, related to lower exchange differences. Net margin was 6.5% in 1H19, below the figure of 7.3% in 1H18 (-70bp).

Excluding extraordinary items, Profit was Ch$20,603 million, with a decline of 10.8%, and net margin was 7.0%, 140 bps below the figure in 1H18[6].

Based on 747,005,982 weighted average shares, Viña Concha y Toro's earnings per share totaled Ch$25.85, 3.4% below the Ch$26.77 per share recorded in the same period of the previous year.

[6] In order to facilitate analysis, in page 16 an Adjusted Income Statement is provided. Adjustments comprise restructuring costs and expenses, and other non-recurring expenses (NRI).

Statement of Financial Position as of June 30, 2019

Assets

As of June 30, 2019, Viña Concha y Toro's assets totaled Ch$1,194,615 million, 4.2% above the figure as of December 31, 2018.

Liabilities

As of June 30, 2019, Net financial debt amounted Ch$290,929 million, increasing Ch$32,216 million, 12.5% when compared to the figure as of December 31, 2018. This is explained by higher working capital needs and investments.

Net Financial Debt is calculated as Other current financial liabilities + Other non-current financial liabilities - Cash and cash equivalents - Derivatives.

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About Viña Concha y Toro

Founded in 1883, Viña Concha y Toro is the leading Latin American wine maker, and a one of the world's largest wine company. It holds around 12,000 hectares of vineyards in Chile, Argentina, and United States, and its wine portfolio includes iconic brands, such as Don Melchor and Almaviva, its flagship brand Casillero del Diablo, Trivento from Argentina, and Fetzer and Bonterra brands from California.

Forward Looking Statements

This press release may contain certain forward-looking statements with respect to the financial condition, results of operations and business of the Company and certain plans and objectives of the Company with respect to these items. Forward-looking statements are declaration of intentions, beliefs or expectations of Viña Concha y Toro and its administration with respect to future results of the Company. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that occur in the future.

Income Statement

(Ch$ thousand)	2Q19	2Q18	Chg (%)	1H19	1H18	Chg (%)
Revenue	165,576,609	151,184,421	9.5%	296,263,040	275,626,441	7.5%
Cost of sales	(105,055,376)	(101,733,086)	3.3%	(192,580,704)	(186,774,058)	3.1%
Gross profit	**60,521,233**	**49,451,335**	**22.4%**	**103,682,336**	**88,852,383**	**16.7%**
Gross margin	36.6%	32.7%	380 bp	35.0%	32.2%	280 bp
Other income	368,038	420,015	(12.4%)	731,143	927,809	(21.2%)
Distribution costs	(31,519,876)	(25,269,564)	24.7%	(57,447,369)	(47,654,547)	20.5%
Administrative expense	(8,807,759)	(9,199,667)	(4.3%)	(16,322,179)	(16,888,432)	(3.4%)
Other expense by function	(774,451)	(725,080)	6.8%	(1,451,049)	(889,360)	63.2%
Profit (loss) from operating activities	**19,787,185**	**14,677,039**	**34.8%**	**29,192,882**	**24,347,853**	**19.9%**
Operating margin	12.0%	9.7%	220 bp	9.9%	8.8%	100 bp
Financial income	144,063	295,655	(51.3%)	203,148	610,700	(66.7%)
Financial costs	(2,917,919)	(2,803,234)	4.1%	(5,747,400)	(5,604,589)	2.5%
Share of profit (loss) of associates and joint ventures using equity method	(22,314)	(46,728)	(52.2%)	(102,601)	77,840	
Exchange differences	1,422,725	5,832,369	(75.6%)	2,335,458	7,896,967	(70.4%)
Adjustment units	(386,636)	(137,610)	181.0%	(310,374)	(529,773)	(41.4%)
Non-operating profit (loss)	**(1,760,081)**	**3,140,452**		**(3,621,769)**	**2,451,145**	
Profit (loss) before tax	18,027,104	17,817,491	1.2%	25,571,113	26,798,998	(4.6%)
Income tax expense continuing operations	(3,866,720)	(4,130,416)	(6.4%)	(6,004,191)	(6,526,389)	(8.0%)
Profit (loss)	**14,160,384**	**13,687,075**	**3.5%**	**19,566,922**	**20,272,609**	**(3.5%)**
Profit (loss) attributable to noncontrolling interests	174,980	151,522	15.5%	253,242	274,986	(7.9%)
Profit (loss) attributable to owners of parent	**13,985,404**	**13,535,553**	**3.3%**	**19,313,680**	**19,997,623**	**(3.4%)**
Net margin	8.4%	9.0%	(50 bp)	6.5%	7.3%	(70 bp)
Basic earnings per share	**18.72**	**18.12**	**3.3%**	**25.85**	**26.77**	**(3.4%)**
Depreciation expense	7,437,594	5,422,298	37.2%	12,557,412	10,602,633	18.4%
Amortization expense	296,911	266,035	11.6%	596,658	531,961	12.2%
EBITDA*	**27,521,690**	**20,365,372**	**35.1%**	**42,346,952**	**35,482,448**	**19.3%**
EBITDA margin*	16.6%	13.5%	320 bp	14.3%	12.9%	140 bp

* EBITDA = Profit (loss) from operating activities + Depreciation & Amortization expenses

Reported and Adjusted Results[7]

(Ch$ million)	2Q19 Reported	2Q18 Reported	Chg (%)	2Q19 Adjusted	2Q18 Adjusted	Chg (%)
Revenue	165,577	151,184	9.5%	165,577	151,184	9.5%
Cost of sales	(105,055)	(101,733)	3.3%	(105,055)	(101,365)	3.6%
Gross profit	**60,521**	**49,451**	**22.4%**	**60,521**	**49,820**	**21.5%**
Gross margin	36.6%	32.7%	380 bp	36.6%	33.0%	360 bp
SG&A*	(40,328)	(34,469)	17.0%	(40,328)	(33,107)	21.8%
Other op. income, expense	(406)	(305)	33.2%	(132)	70	
Profit (loss) from operating activities	**19,787**	**14,677**	**34.8%**	**20,061**	**16,783**	**19.5%**
Operating margin	12.0%	9.7%	220 bp	12.1%	11.1%	100 bp
Non-operating profit (loss)	(1,760)	3,140		(1,760)	3,140	
Profit (loss) before tax	18,027	17,817	1.2%	18,301	19,923	(8.1%)
Income tax expense continuing operations	(3,867)	(4,130)	(6.4%)	(3,867)	(4,130)	(6.4%)
Profit (loss) attributable to noncontrolling interests	175	152	15.5%	175	152	15.5%
Profit (loss) attributable to owners of parent	**13,985**	**13,536**	**3.3%**	**14,260**	**15,641**	**(8.8%)**
Net margin	8.4%	9.0%	(50 bp)	8.6%	10.3%	(170 bp)
EBITDA**	**27,522**	**20,365**	**35.1%**	**27,796**	**22,471**	**23.7%**
EBITDA margin	16.6%	13.5%	320 bp	16.8%	14.9%	190 bp

(Ch$ million)	1H19 Reported	1H18 Reported	Chg (%)	1H19 Adjusted	1H18 Adjusted	Chg (%)
Revenue	296,263	275,626	7.5%	296,263	275,626	7.5%
Cost of sales	(192,581)	(186,774)	3.1%	(192,524)	(186,163)	3.4%
Gross profit	**103,682**	**88,852**	**16.7%**	**103,739**	**89,463**	**16.0%**
Gross margin	35.0%	32.2%	280 bp	35.0%	32.5%	260 bp
SG&A*	(73,770)	(64,543)	14.3%	(73,254)	(62,442)	17.3%
Other op. income, expense	(720)	38		(3)	413	
Profit (loss) from operating activities	**29,193**	**24,348**	**19.9%**	**30,482**	**27,434**	**11.1%**
Operating margin	9.9%	8.8%	100 bp	10.3%	10.0%	30 bp
Non-operating profit (loss)	(3,622)	2,451		(3,622)	2,451	
Profit (loss) before tax	25,571	26,799	(4.6%)	26,860	29,886	(10.1%)
Income tax expense continuing operations	(6,004)	(6,526)	(8.0%)	(6,004)	(6,526)	(8.0%)
Profit (loss) attributable to noncontrolling interests	253	275	(7.9%)	253	275	(7.9%)
Profit (loss) attributable to owners of parent	**19,314**	**19,998**	**(3.4%)**	**20,603**	**23,084**	**(10.8%)**
Net margin	6.5%	7.3%	(70 bp)	7.0%	8.4%	(140 bp)
EBITDA**	**42,347**	**35,482**	**19.3%**	**43,636**	**38,569**	**13.1%**
EBITDA margin	14.3%	12.9%	140 bp	14.7%	14.0%	70 bp

* SG&A = Distribution costs + Administration expense
** EBITDA= Profit from operating activities + Depreciation + Amortization

[7] Adjusted results are presented with the purpose of facilitating comparison, excluding restructuring costs and such expenses that are considered non-recurring items (NRI).

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Statement of Financial Position*

(Ch$ thousand)	June 30, 2019	Dec. 31, 2018	Chg (%)
Assets			
Cash and cash equivalents	32,406,189	37,486,337	(13.6%)
Inventories	327,334,343	277,389,786	18.0%
Trade and other current receivables	193,167,399	193,256,718	(0.0%)
Current biological assets	5,594,835	20,782,597	(73.1%)
Other current assets	33,130,485	38,930,431	(14.9%)
Current assets	**591,633,251**	**567,845,869**	**4.2%**
Property, plant and equipment	404,700,690	391,263,749	3.4%
Inv. accounted for using equity method	21,097,671	21,262,939	(0.8%)
Other non current assets	177,183,386	165,795,550	6.9%
Noncurrent assets	**602,981,747**	**578,322,238**	**4.3%**
Assets	**1,194,614,998**	**1,146,168,107**	**4.2%**
Liabilities			
Other current financial liabilities	161,724,238	129,222,021	25.2%
Other current liabilities	191,318,829	184,045,658	4.0%
Current liabilities	**353,043,067**	**313,267,679**	**12.7%**
Other noncurrent financial liabilities	184,063,045	191,209,617	(3.7%)
Other noncurrent liabilities	70,574,042	69,537,567	1.5%
Noncurrent liabilities	**254,637,087**	**260,747,184**	**(2.3%)**
Liabilities	**607,680,154**	**574,014,863**	**5.9%**
Equity			
Issued capital	84,178,790	84,178,790	0.0%
Retained earnings	489,275,780	481,812,864	1.5%
Other reserves	9,884,718	2,330,314	324.2%
Equity attributable to owners of parent	**583,339,288**	**568,321,968**	**2.6%**
Non-controlling interests	3,595,556	3,831,276	(6.2%)
Equity	**586,934,844**	**572,153,244**	**2.6%**
Equity and liabilities	**1,194,614,998**	**1,146,168,107**	**4.2%**

*In order to facilitate analysis, some accounts have been grouped.