

SALES OF VIÑA CONCHA Y TORO GREW 4.7% IN VOLUME IN 4Q24

In order to provide the market with relevant information, Viña Concha y Toro publishes its sales in volume and value for the fourth quarter and accumulated 2024 in advance, reflecting a positive year. The publication of Viña Concha y Toro's financial statements will take place on Monday, March 10, 2025, after the market closes.

The company's sales in volume, between October and December, recorded an increase of 4.7% compared to the same period of the previous year, totaling 9.5 million 9-liter cases. In value, the growth was 9.1%, reaching CLP\$282.9 billion.

This was explained by an increase in volume in the wine segment of 3.9%, as well as in the non-wine category, of 13.1%, mainly due to beers.

In the full year 2024, the company totaled sales in volume of 33.1 million 9-liter cases, which is an annual increase of 3.3%. In value, as the company had anticipated, the increase was in double digits, rising 14.5% to CLP\$958.6 billion, influenced by higher sales, exchange rates, and price adjustments.

Sales in Volume – Quarter and Accumulated (Millions of 9LC)





Sales in Value – Quarter and Accumulated (Billions of CLP\$)

