
PRESS RELEASE
3Q
26
VIÑA CONCHA Y TORO
FAMILY OF WINERIES

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Press Release (*)
Viña Concha y Toro

(*) The consolidated figures presented in the following analysis are expressed in Chilean pesos, in accordance with the reporting standards established by the Chilean Financial Market Commission ("CMF"). Due to rounding, the figures presented throughout this document may not add up exactly to the totals indicated, and percentages may not precisely reflect absolute figures.

Results Presentation

Tuesday, November 3, 11:00 a.m.
(Chile time)
Registration

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About Viña Concha y Toro

Founded in 1883, Viña Concha y Toro is the leading winery in Latin America and one of the largest wine companies in the world. With more than 12,900 hectares of vineyards across Chile, Argentina, the United States and, more recently, France, the Company's wine portfolio includes iconic brands such as Don Melchor, Almaviva (a joint venture with Baron Philippe de Rothschild), its flagship brand Casillero del Diablo, Trivento from Argentina, the Bonterra brands from California and Maison Mirabeau from France.

Forward-Looking Statements

This document may contain forward-looking statements regarding the Company's financial condition, results of operations and businesses, as well as specific plans and objectives relating to these matters. Forward-looking statements are expressions of the intentions, beliefs or expectations of Viña Concha y Toro and its management regarding the Company's future results. By their nature, these statements involve risks and uncertainties, as they refer to future events and circumstances.

CHAPTER 01

Highlights

3Q26

CONSOLIDATED SALES

CLP$ 245.6 MM

-2.2% y/y

WINE VOLUME

7.8 MM 9LC

-1.7% y/y

EBITDA

CLP$ 36.8 MM

-12.0% a/a

EBITDA MARGIN

15.0%

-170 bp

NET INCOME

CLP$ 20.7 MM

+2.6% a/a

NET MARGIN

8.4%

+40 bp

9M26

CONSOLIDATED SALES

CLP$ 671.5 MM

-4.7% y/y

WINE VOLUME

21.3 MM 9LC

-3.2% y/y

EBITDA

CLP$ 95.8 MM

-12.8% y/y

EBITDA MARGIN

14.3%

-130 bp

NET INCOME

CLP$ 48.9 MM

-7.7% y/y

NET MARGIN

7.3%

-20 bp

M: Millions

CHAPTER 02

CEO's Comments

The third quarter of 2026 reflected a sequential improvement in sales compared with the first part of the year, with sales stabilizing at levels similar to those recorded in 3Q25. This performance reflects the strength of our diversified portfolio, which allows us to adapt to a changing global environment currently marked by lower consumer purchasing power. At the same time, it confirms the resilience of our business model and global scale, enabling us to respond with agility to changing market conditions.

During the period, consolidated sales reached CLP$245,612 million, down 2.2% year-on-year and 0.7% in constant currency. This change reflects the appreciation of the Chilean peso against our main sales currencies and a highly competitive environment in the United Kingdom, factors that were partially offset by the positive performance of other markets and the successful completion of the integration of Mirabeau in France.

Among the highlights of the quarter was sales growth in the United States, reflecting the normalization of operations as the distributor transition process neared completion. We also returned to growth in the Chilean domestic market and continued to make progress across much of Latin America, including Brazil and Mexico.

Gross margin reached 38.9% despite inflationary pressures and foreign exchange impacts, supported by our plan to control direct operating costs, dry materials and supplies. Meanwhile, higher SG&A resulting from investments in direct-to-consumer marketing at our main international offices, together with increased spending in growing businesses such as wine- and beer-related hospitality in Chile, led to a decline in EBITDA margin to 15.0%, from 16.7% recorded in 3Q25.

Net income attributable to shareholders increased 2.6%, while earnings per share grew 6.8%, driven by both the increase in net income and the lower number of shares outstanding following the share buyback program.

The Company's operational efficiency and digital transformation plan remains fully underway. Together with the strength of our commercial strategy, this allows us to project a rebound in sales of between 1.9% and 4.7% in 2027, and a compound annual growth rate of between 1.6% and 3% through 2030, as communicated at our Investor Day.

Eduardo Guilisasti
CEO Viña Concha y Toro

CHAPTER 03

3Q26 Results

Consolidated Sales

Sales (million CLP$)	3Q26	3Q25	Var (%)	9M26	9M25	Var (%)
Export Markets (1)	*168,053*	*175,620*	*-4.3%*	*466,578*	*484,073*	*-3.6%*
Chile	*32,422*	*32,113*	*1.0%*	*80,576*	*80,451*	*0.2%*
USA	*29,605*	*28,910*	*2.4%*	*83,146*	*99,085*	*-16.1%*
Wine	**230,080**	**236,644**	**-2.8%**	**630,300**	**663,609**	**-5.0%**
Beer and Spirits	**9,098**	**9,408**	**-3.3%**	**25,741**	**29,513**	**-12.8%**
Other Products and Services(2)	**6,434**	**4,972**	**29.4%**	**15,466**	**11,711**	**32.1%**
Total Sales	**245,612**	**251,024**	**-2.2%**	**671,507**	**704,833**	**-4.7%**

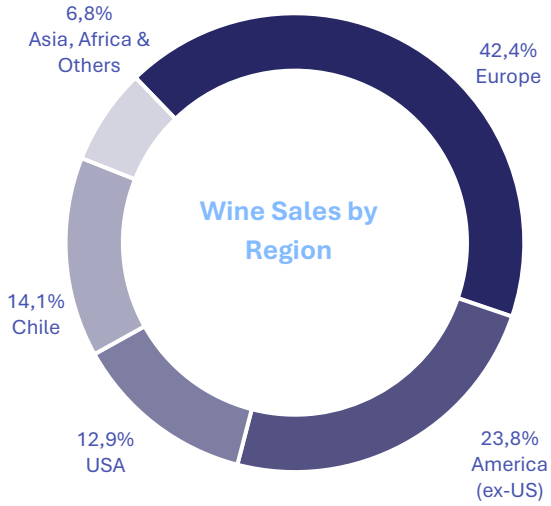
Volume (thousand 9LC)	3Q26	3Q25	Var (%)	9M26	9M25	Var (%)
Export Markets(1)	*5,366*	*5,533*	*-3.0%*	*14,844*	*15,184*	*-2.2%*
Chile	*1,745*	*1,732*	*0.7%*	*4,423*	*4,479*	*-1.2%*
USA	*667*	*650*	*2.6%*	*1,985*	*2,290*	*-13.3%*
Wine	**7,779**	**7,915**	**-1.7%**	**21,251**	**21,953**	**-3.2%**
Beer and Spirits	**570**	**542**	**5.2%**	**1,563**	**1,724**	**-9.4%**
Total Volume	**8,349**	**8,458**	**-1.3%**	**22,814**	**23,677**	**-3.6%**

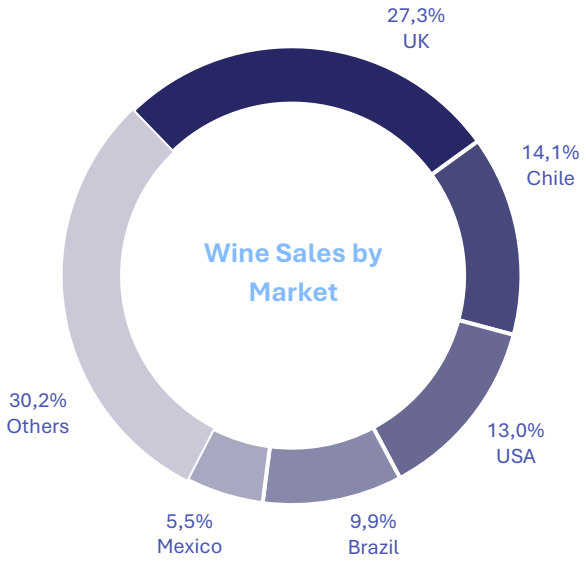
Average price (per 9LC)		3Q26	3Q25	Var (%)	9M26	9M25	Var (%)
Export Markets	*US$*	*33.5*	*33.1*	*1.4%*	*34.6*	*33.4*	*3.7%*
Chile Wine	*CLP$*	*18,577*	*18,536*	*0.2%*	*18,218*	*17,963*	*1.4%*
USA	*US$*	*47.5*	*46.3*	*2.6%*	*46.1*	*45.3*	*1.8%*

(1) Includes exports to third parties from Chile, Argentina and the United States, as well as domestic sales in Argentina. Excludes exports from Chile and Argentina to the United States, which are included under USA.
(2) "Other Products and Services" includes materials, supplies and *merchandising*, as well as winemaking, bottling and other related services provided to customers.

Wine Sales

3Q26





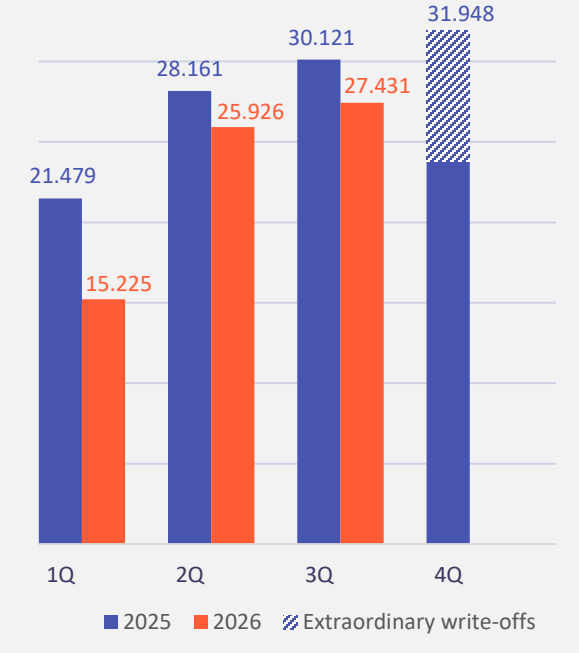
Quarterly Performance

(million CLP$)

Consolidated Sales



Operating Profit (EBIT*)



(*) The CLP$31,948 million figure in 4Q25 excludes extraordinary write-offs of CLP$8,188 million.

1. Consolidated Sales

In the third quarter of 2026, consolidated sales reached CLP$245,612 million, a 2.2% YoY decrease compared with CLP$251,024 million in 3Q25. This performance reflects a 1.3% decline in total volume (8,349 thousand 9LC vs. 8,458 thousand 9LC), higher average prices across all segments and a negative foreign exchange translation impact.

Consolidated volume declined 1.3%, reflecting a combination of a change in the third-party bottling model in Denmark and increased competition in the United Kingdom. These factors were partially offset by growth in other European markets, such as the Netherlands, and in the Americas, including Canada, the United States, Chile, Brazil and Mexico, among others, together with significant growth in Japan.

The Wine segment, which accounted for 93.7% of consolidated sales, recorded sales of CLP$230,080 million (-2.8%) and volume of 7,779 thousand 9LC (-1.7%). Beer and Spirits totaled CLP$9,098 million (-3.3%), with a 5.2% increase in volume, while Other Products and Services grew 29.4% to CLP$6,434 million.

The Principal and Invest categories—premium and higher-tier brands—accounted for 51.5% of total sales during the quarter, 2.2 percentage points below 3Q25.

Average price increased 1.4% in dollars in Export Markets (US$33.5 per 9LC), 0.2% in pesos in Chile Wine (CLP$18,577 per 9LC) and 2.6% in dollars in the United States (US$47.5 per 9LC).

1.1. Export Markets

Sales in Export Markets decreased 4.3% to CLP$168,053 million, reflecting a 3.0% decline in volume (5,366 thousand 9LC), a 1.4% increase in average price in dollars and the appreciation of the Chilean peso against the main invoicing currencies.

In Europe, sales declined 8.6% in pesos compared with 3Q25, mainly explained by lower sales in the United Kingdom, where the Company faces a highly competitive environment and a depreciation of the pound against the Chilean peso. The change in the bottling model in Denmark also had an impact of 168,000 9LC on sales. Meanwhile, other markets, including the Netherlands and France, recorded sales growth, with the latter particularly benefiting from the integration of Mirabeau.

In Asia, sales grew 10.4% in CLP, mainly driven by growth in Japan, where sales are concentrated in certain months of the year.

In Latin America, sales increased 0.3%, reflecting mixed performance across markets. Growth was led by Brazil, Guatemala and the Dominican Republic, alongside declines mainly in Argentina and Colombia.

In Canada, sales value in CLP increased 10.3%, outperforming especially in our priority brands, following the change in distribution in that country since March 2026.

In 3Q26, the total foreign exchange impact on consolidated sales was -1.4%, reflecting the depreciation of the Company's basket of sales currencies against the Chilean peso. The currencies that depreciated against the peso were the pound (-3.1%), the dollar (-2.4%) and the euro (-4.3%). The currencies that appreciated were the real (+3.5%) and the Mexican peso (+5.3%). The Company partially mitigates foreign exchange impacts through market diversification and hedging, as disclosed in Note 18 to the Financial Statements.

1.2. Chile

In the Chilean domestic market, sales reached CLP$32,422 million, a 1.0% increase compared with 3Q25. Volume grew 0.7% (1,745 thousand 9LC), while average price increased 0.2% to CLP$18,577 per 9LC, reversing the volume declines observed in previous quarters. In this market, the Company recorded its strongest growth in Casillero del Diablo within the Principal category and in Cono Sur Bicicleta, Marqués de Casa Concha and Concha y Toro within the Invest category. The deployment of tactical brands also delivered positive results, particularly in the case of Exportación.

1.3. United States (USA)

Sales in the United States domestic market include those of Bonterra Organic Estates—formerly Fetzer Vineyards—and the portfolio imported from Chile and Argentina, currently marketed by Bonterra Organic Estates.

In the United States, market performance improved compared with the previous quarter, with the transition to new distributors practically completed. Wine volume increased 2.6%.

Sales in the United States grew 2.4% in Chilean pesos to CLP$29,605 million, with total volume of 667 thousand 9LC (+2.6%) and an average price of US$47.5 per 9LC (+2.6%).

2. Cost of Sales

Cost of sales, including wine write-offs, totaled CLP$150,134 million, 1.8% lower than in 3Q25. The cost of sales to sales ratio was 61.1%, compared with 60.9% in 3Q25.

The reduction in cost of sales reflected a plan to control direct operating costs, dry materials and supplies, in a context of rising oil prices.

Total cost included CLP$543 million in wine write-offs (CLP$403 million in 3Q25), which are presented separately in the Income Statement of this Press Release, as they do not generate cash flow.

3. Gross Profit

Gross profit for the period reached CLP$95,479 million, a 2.7% decrease compared with CLP$98,138 million in 3Q25. This is primarily related to the decline in sales. Gross margin was 38.9%, compared with 39.1% recorded in 3Q25.

Excluding wine write-offs, adjusted gross profit reached CLP$96,021 million, a 2.6% decrease compared with CLP$98,541 million in 3Q25. Adjusted gross margin was 39.1%, compared with 39.3% recorded in 3Q25.

4. Selling, General and Administrative Expenses (SG&A)

Selling, general and administrative expenses (distribution costs + administrative expenses - write-offs) totaled CLP$70,679 million during the period, a 6.6% increase compared with the CLP$66,329 million recorded in 3Q25.

SG&A in 2026 incorporated higher investments in direct-to-consumer marketing at the main international offices, as well as increased spending in growing businesses such as wine- and beer-related hospitality in Chile (Kross Bar).

As a result, the SG&A to sales ratio reached 28.8%, 240 basis points above 3Q25.

5. Other Income and Expenses

Other income reached CLP$3,658 million in 3Q26, compared with CLP$207 million in 3Q25. The increase is mainly related to the sale of real estate assets in Chile for CLP$3,107 million.

Other expenses, by function, totaled CLP$909 million this quarter, a 1.4% decrease compared with the same period of the previous year, when they reached CLP$922 million.

Write-offs included in SG&A and Other expenses totaled CLP$117 million in 3Q26, compared with CLP$972 million in 3Q25, and are presented separately in the Income Statement of this Press Release.

6. Operating Profit

Operating profit totaled CLP$27,431 million, an 8.9% decrease compared with the same quarter of 2025, when it reached CLP$30,121 million. Operating margin was 11.2% during the quarter, 80 basis points below the 12.0% recorded in 3Q25. Excluding write-offs of CLP$660 million in 3Q26 and CLP$1,375 million in 3Q25, operating profit would have reached CLP$28,091 million in 3Q26 and CLP$31,496 million in 3Q25, a 10.8% decrease. Accordingly, the adjusted EBIT margin for 3Q26 was 11.4% (-111 basis points).

7. EBITDA

EBITDA (operating profit plus depreciation and amortization, adjusted to eliminate write-offs that do not generate cash flow) reached CLP$36,837 million in 3Q26, 12.0% below the 3Q25 figure of CLP$41,843 million.

EBITDA margin was 15.0%, 170 basis points below the 16.7% recorded in 3Q25, mainly explained by the decline in consolidated sales, which was not accompanied by an equivalent reduction in SG&A.

8. Non-Operating Result

In 3Q26, the Company recorded a non-operating loss of CLP$1,769 million, 1.2% higher than the CLP$1,747 million loss recorded in 3Q25. Lower finance income and higher finance costs were offset by improved results from foreign exchange differences and associates.

Finance income reached CLP$334 million in 3Q26, a 60.4% decrease compared with the CLP$842 million recorded in 3Q25. This is mainly explained by lower financial investments at our Argentine subsidiary, following a dividend payment to the parent company in Chile.

Finance costs increased 11.2% to CLP$6,083 million, mainly due to higher average debt associated with investments in strategic assets, such as Maison Mirabeau and vineyard estates, as well as the share buyback carried out in April 2026. This line includes the effects of inflation hedging, which generated a gain of CLP$3,615 million during the quarter (CLP$513 million in 3Q25).

The share of profit of associates and joint ventures was a profit of CLP$2,965 million in 3Q26, compared with a profit of CLP$2,683 million recorded in the third quarter of 2025. This is mainly related to Almaviva, which concentrates its results in the third quarter of each year.

Foreign exchange differences generated a gain of CLP$926 million, compared with CLP$79 million in 3Q25, reflecting successful foreign exchange hedging management.

9. Income Tax Expense

During 3Q26, income tax expense was CLP$5,217 million, 34.5% lower than the CLP$7,968 million recorded in 3Q25, mainly due to a lower effective tax rate, associated with a higher monetary correction of equity for inflation and other tax components during the period.

10. Net Income and Earnings per Share

Profit attributable to owners of the parent was CLP$20,731 million, a 2.6% increase compared with the CLP$20,206 million reported in 3Q25. Net margin was 8.4% (+40 basis points).

Earnings per share (EPS) reached CLP$29.2 in 3Q26, representing a 6.8% increase compared with the CLP$27.3 recorded in 3Q25. The increase in EPS reflects both net income growth and the lower weighted average number of shares outstanding following the share buyback program.

EPS is calculated using the weighted average number of shares outstanding during the period, excluding treasury shares acquired under the Company's share buyback program. During April 2026, Viña Concha y Toro acquired 29.31 million shares, equivalent to approximately 3.97% of the Company's subscribed and paid shares.

Accordingly, for the 3Q26 period, EPS was calculated using the weighted average number of shares outstanding of 709,700,000 shares. Meanwhile, the number of shares used in the EPS calculation in 3Q25 was 739,010,000.

CHAPTER 04

9M26 Results

1. Consolidated Sales

In 9M26, consolidated sales decreased 4.7% to CLP$671,507 million, mainly reflecting a 3.6% decline in volume and an unfavorable foreign exchange impact, partially offset by higher average prices across all segments.

The Wine segment, which accounted for 94% of consolidated sales, decreased 5.0% in value and 3.2% in volume compared with 9M25. The decline in sales was mainly explained by lower figures in the United States due to inventory adjustments related to the distributor transition, together with weaker performance in the United Kingdom.

Beer and Spirits sales decreased 12.8% in value and 9.4% in volume, while Other Products and Services increased 32.1% in value. The Miller distribution business explains much of the decline in beer sales, while growth in services reflects the integration of Kross Bar services as of December 2025.

Average prices increased in Export Markets (+3.7% in USD), Chile Wine (+1.4% in CLP) and the United States (+1.8% in USD).

1.1. Export Markets

The Company's sales in Export Markets decreased 3.6% to CLP$466,578 million. Volume declined 2.2%, while average price increased 3.7% in dollars, alongside a negative foreign exchange translation impact.

In Europe, performance was mixed, with lower volumes in certain markets, particularly the United Kingdom and Denmark, partially offset by the integration of Mirabeau in France.

In Asia, sales remained under pressure, mainly reflecting weaker performance in South Korea and China, where the Company has deliberately discontinued certain brands in its portfolio. This was partially offset by growth in Japan.

In Latin America, sales maintained solid growth across most markets, with Brazil leading the gains. At the brand level, tactical brands helped increase the reach and resilience of our portfolio.

Regarding the foreign exchange impact on sales in 9M26, the benefits of the Company's currency diversification are reflected in a total impact of -1.4% on consolidated sales when comparing the Chilean peso with our basket of invoicing currencies. In particular, the Chilean peso appreciated 4.8% against the US dollar, 3.2% against the pound sterling and 2.0% against the euro. Conversely, the Chilean peso depreciated against the Brazilian real (-4.4%) and the Mexican peso (-5.9%). The

Company partially mitigates foreign exchange impacts through hedging, as disclosed in Note 18 to the Financial Statements.

1.2. Chile

In the Chilean domestic market, sales remained stable, increasing 0.2% compared with 9M25 to CLP$80,576 million. Volume declined 1.2%, while the average wine price increased 1.4%, reflecting positive mix trends.

Performance reflected a more favorable price/mix, mainly explained by lower volumes in categories outside the brand matrix. The Principal and Invest categories in Chile grew approximately 2.0% in both volume and value in 9M26.

The Beer and Spirits category decreased 12.8% in value and 9.4% in volume, reflecting a challenging market environment for the category.

1.3. United States (USA)

In the United States, sales decreased 16.1% to CLP$83,146 million, mainly reflecting a 13.3% decline in volume amid inventory adjustments related to the distributor transition, with brands in the Protect category the most affected. Average price increased 1.8% in US dollars.

Despite the decline in our reported sales, *depletions*, or sales from distributors to retail, have improved sequentially, indicating healthier underlying consumer demand.

2. Cost of Sales

Cost of sales reached CLP$407,992 million in 9M26, a 5.0% decrease compared with 9M25, in line with lower sales and volumes, together with efficiencies in direct operating costs and input costs. This amount includes CLP$849 million in wine write-offs, which are presented separately in the Income Statement of this Press Release and do not generate cash flow.

The cost of sales to sales ratio was 60.8%, an improvement of 10 basis points compared with the 60.9% recorded in 9M25.

3. Gross Profit

Gross profit reached CLP$263,515 million, a 4.3% decrease compared with CLP$275,387 million in 9M25. This is related to the lower level of sales. Gross margin was 39.2%, compared with 39.1% in 9M25, reflecting an improvement and cost efficiencies.

Excluding wine write-offs, adjusted gross profit reached CLP$264,365 million, a 4.7% decrease compared with CLP$277,432 million in 9M25. Adjusted gross margin was 39.4%, in line with the 39.4% recorded in 9M25.

4. Selling, General and Administrative Expenses (SG&A)

Selling, general and administrative expenses totaled CLP$196,088 million in 9M26, a 2.8% increase compared with CLP$190,686 million in 9M25. This amount includes a write-off of CLP$83 million in 9M26, mainly related to shrinkage and obsolescence of supplies. In 9M25, write-offs reached CLP$966 million from inventory obsolescence provisions. These expenses do not generate cash flow. The increase is mainly related to the integration of new companies into operating results, such as Beer Garden (Kross Bar) and Maison Mirabeau, as well as higher severance payments and expenses at the Wine Center.

As a result of the above, the SG&A to sales ratio reached 29.2%, 210 basis points above 9M25.

5. Other Income and Expenses

Other income reached CLP$4,641 million in 9M26, compared with CLP$983 million in 9M25. Other expenses, by function, totaled CLP$2,656 million, 10.8% below 9M25.

The increase in Other income is mainly related to the result of the sale of real estate assets for CLP$3,514 million in 9M26.

Write-offs included in SG&A and Other expenses totaled CLP$831 million in 9M26, compared with CLP$2,944 million in 9M25. These items are presented separately in the Income Statement of this Press Release to facilitate comparison, as they do not generate cash flow.

6. Operating Profit

Operating profit reached CLP$68,581 million in 9M26, a 14.0% decrease compared with CLP$79,761 million in 9M25. Operating margin was 10.2%, 110 basis points below the previous year.
Excluding the write-offs mentioned above (CLP$1,680 million in 9M26 and CLP$4,989 million in 9M25), operating profit would have reached CLP$70,261 million, a 17.1% decrease compared with CLP$84,750 million in 9M25, with a margin of 10.5% (12.0% in 9M25). This is explained by lower sales alongside higher distribution costs at new subsidiaries.

7. EBITDA

EBITDA was CLP$95,756 million in 9M26, a 12.8% decrease compared with CLP$109,870 million in 9M25. EBITDA margin was 14.3%, compared with 15.6% in 9M25 (-130 basis points).

EBITDA is calculated as profit from operating activities plus depreciation and amortization, plus write-offs that do not generate cash flow.

8. Non-Operating Result

In 9M26, the Company recorded a non-operating loss of CLP$8,814 million, 4.9% lower than the CLP$9,271 million loss recorded in 9M25. This reflects an increase of CLP$2,230 million in gains from foreign exchange differences.

Finance income reached CLP$1,936 million in 9M26, 40.1% below 9M25. This is mainly explained by lower financial investments at our Argentine subsidiary, following a dividend payment to the parent company in Chile.

Finance costs increased 2.6% compared with 9M25 to CLP$16,469 million, mainly due to higher average debt, partially offset by successful inflation hedging.

The share of profit of associates and joint ventures was a profit of CLP$2,785 million in 9M26, compared with a profit of CLP$2,671 million in 9M25.

Foreign exchange differences generated a gain of CLP$2,659 million in 9M26, compared with a gain of CLP$429 million in 9M25.

9. Income Tax Expense

During 9M26, income tax expense was CLP$10,321 million, 39.6% lower than the CLP$17,100 million recorded in 9M25, mainly due to a lower effective tax rate, associated with a higher monetary correction of equity for inflation and other tax components during the period.

10. Net Income and Earnings per Share

Profit attributable to owners of the parent was CLP$48,917 million in 9M26, a 7.7% decrease compared with the CLP$52,990 million reported in 9M25. Net margin was 7.3% (-20 basis points).

Earnings per share (EPS) reached CLP$67.9 in 9M26, representing a 5.3% decrease compared with the CLP$71.7 recorded in 9M25. This reflects lower net income.

EPS is calculated using the weighted average number of shares outstanding[1] during the period, excluding treasury shares acquired under the Company's share buyback program. During April 2026, Viña Concha y Toro acquired 29.31 million shares, equivalent to approximately 3.97% of the Company's subscribed and paid shares.

Accordingly, for the 9M26 period, earnings per share was calculated using the weighted average number of shares outstanding of 720,006,813 shares. Meanwhile, the number of shares used in the EPS calculation in 9M25 was 739,010,000.

[1] Shares outstanding comprise the Company's total shares, excluding those acquired under the share buyback program.

CHAPTER 05

Income Statement

(thousand CLP$)	3Q26	3Q25	Var(%)	9M26	9M25	Var(%)
Revenue from ordinary activities	245,612,115	251,023,697	(2.2%)	671,507,031	704,832,511	(4.7%)
Cost of sales	(149,590,692)	(152,482,641)	(1.9%)	(407,142,246)	(427,400,844)	(4.7%)
Wine write-offs	(542,865)	(402,993)	34.7%	(849,463)	(2,044,249)	(58.4%)
Gross profit	**95,478,558**	**98,138,063**	**(2.7%)**	**263,515,322**	**275,387,418**	**(4.3%)**
Gross margin	**38.9%**	**39.1%**	**(20bp)**	**39.2%**	**39.1%**	**10bp**
Other income	3,657,809	206,879	1,668.1%	4,640,832	983,225	372.0%
Distribution costs	(58,341,875)	(53,792,606)	8.5%	(158,981,084)	(152,793,558)	4.0%
Administrative expenses	(12,336,709)	(12,536,873)	(1.6%)	(37,107,375)	(37,892,722)	(2.1%)
Other expenses, by function	(909,185)	(922,108)	(1.4%)	(2,655,668)	(2,978,525)	(10.8%)
Write-offs	(117,407)	(972,070)	(87.9%)	(830,549)	(2,944,349)	(71.8%)
Profit (loss) from operating activities	**27,431,191**	**30,121,285**	**(8.9%)**	**68,581,478**	**79,761,489**	**(14.0%)**
Operating margin	**11.2%**	**12.0%**	**(80bp)**	**10.2%**	**11.3%**	**(110bp)**
Finance income	333,625	841,659	(60.4%)	1,936,075	3,231,203	(40.1%)
Finance costs	(6,083,038)	(5,468,321)	11.2%	(16,469,189)	(16,050,335)	2.6%
Share of profit of associates and joint ventures	2,964,714	2,683,189	10.5%	2,784,827	2,670,626	4.3%
Foreign exchange differences	925,562	78,608	1,077.4%	2,658,611	428,982	519.7%
Results from indexation units	90,553	117,585	(23.0%)	275,451	448,385	(38.6%)
Non-operating result	**(1,768,584)**	**(1,747,280)**	**1.2%**	**(8,814,225)**	**(9,271,139)**	**(4.9%)**
Profit (loss), before taxes	25,662,607	28,374,005	(9.6%)	59,767,253	70,490,350	(15.2%)
Income tax expense	(5,217,105)	(7,968,190)	(34.5%)	(10,321,071)	(17,099,502)	(39.6%)
Profit (loss)	**20,445,502**	**20,405,815**	**0.2%**	**49,446,182**	**53,390,848**	**(7.4%)**
(Profit) loss attributable to non-controlling interests	(285,190)	200,270	(242.4%)	529,407	400,670	32.1%
Profit (loss) attributable to owners of th parent	**20,730,692**	**20,205,545**	**2.6%**	**48,916,775**	**52,990,178**	**(7.7%)**
Net margin	**8.4%**	**8.0%**	**40bp**	**7.3%**	**7.5%**	**(20bp)**
Earnings (loss) per share *	**29.2**	**27.3**	**6.8%**	**67.9**	**71.7**	**(5.3%)**
Depreciation expenses	7,907,783	9,458,419	(16.4%)	22,336,853	22,636,352	(1.3%)
Amortization expenses	837,933	888,112	(5.7%)	3,158,046	2,483,432	27.2%
EBITDA **	**36,837,179**	**41,842,879**	**(12.0%)**	**95,756,389**	**109,869,871**	**(12.8%)**
EBITDA margin**	**15.0%**	**16.7%**	**(170bp)**	**14.3%**	**15.6%**	**(130bp)**

* Calculations are based on the average number of ordinary shares outstanding in each period, which was 739,010,000 and 709,700,000 for 3Q25 and 3Q26, respectively, and 739,010,000 and 720,006,813 for 9M25 and 9M26, respectively. Calculation details are provided in section 10. Net Income and Earnings per Share.

** EBITDA = Profit (loss) from operating activities + Depreciation and Amortization expenses + Write-offs, which do not generate cash flows.

CHAPTER 06

Statement of Financial Position [2]

(thousand CLP$)	Sep. 30, 2026	Dec. 31, 2025	Var (%)
Assets			
Cash and cash equivalents	48,286,663	57,270,659	(15.7%)
Current inventories	475,624,471	403,966,665	17.7%
Current trade and other receivables	306,684,651	302,890,197	1.3%
Current biological assets	17,755,664	33,217,649	(46.5%)
Other current assets	73,973,587	47,144,688	56.9%
Total current assets	**922,325,036**	**844,489,858**	**9.2%**
Property, plant and equipment	580,074,400	543,138,741	6.8%
Investments accounted for using the equity method	42,004,787	37,582,684	11.8%
Other non-current assets	345,981,482	311,945,221	10.9%
Total non-current assets	**968,060,669**	**892,666,646**	**8.4%**
Total Assets	**1,890,385,705**	**1,737,156,504**	**8.8%**
Liabilities			
Other current financial liabilities	288,257,771	172,514,408	67.1%
Other current liabilities	306,417,158	289,838,645	5.7%
Total current liabilities	**594,674,929**	**462,353,053**	**28.6%**
Other non-current financial liabilities	332,482,821	312,256,681	6.5%
Other non-current liabilities	94,047,465	96,472,004	(2.5%)
Total non-current liabilities	**426,530,287**	**408,728,685**	**4.4%**
Total Liabilities	**1,021,205,216**	**871,081,738**	**17.2%**
Equity			
Issued capital	74,030,880	74,030,880	0.0%
Retained earnings (accumulated losses)	809,791,694	784,351,956	3.2%
Treasury shares	(27,152,418)	0	
Other reserves	4,639,021	(52,620)	
Equity attributable to owners of the parent	**861,309,177**	**858,330,216**	**0.3%**
Non-controlling interests	7,871,312	7,744,550	1.6%
Total Equity	**869,180,489**	**866,074,766**	**0.4%**
Total Liabilities and Equity	**1,890,385,705**	**1,737,156,504**	**8.8%**

[2] To facilitate analysis, certain accounts have been grouped.

Statement of Financial Position as of September 30, 2026

1. Assets

As of September 30, 2026, Viña Concha y Toro's assets totaled CLP$1,890,386 million, representing an 8.8% increase compared with the figure reported as of December 31, 2025.

2. Liabilities

As of September 30, 2026, net financial debt, including related derivatives, totaled CLP$454,184 million, representing a 31.3% increase compared with the figure reported as of December 31, 2025. The NFD/EBITDA ratio was 3.3x.

Net financial debt, including related derivatives, is calculated as debt principal, including derivatives related to financial debt, less cash and cash equivalents. For further details, see Note 19 to the Financial Statements.